



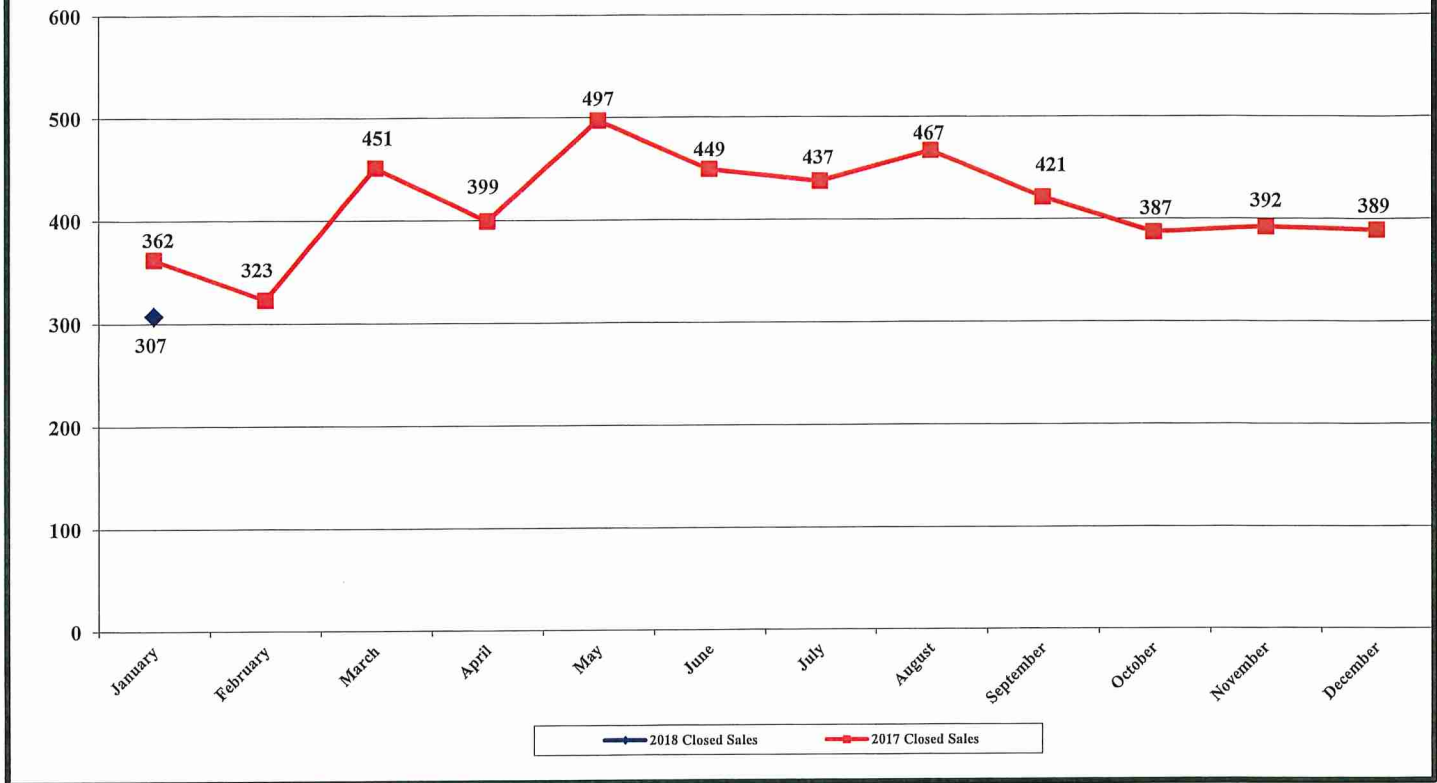
A **LATTER & BLUM** COMPANY



**The Acadiana
Residential Real Estate Market
January 2018**

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Closed Residential Sales Reported to MLS
 All "GEO" Areas
 January 2018 vs 2017



ALL "GEO" AREAS
 (Includes areas outside Lafayette Parish)

Outside Lafayette Parish

Jan. '18: 117
 Jan. '17: 124
 (% chg: -05.65%)

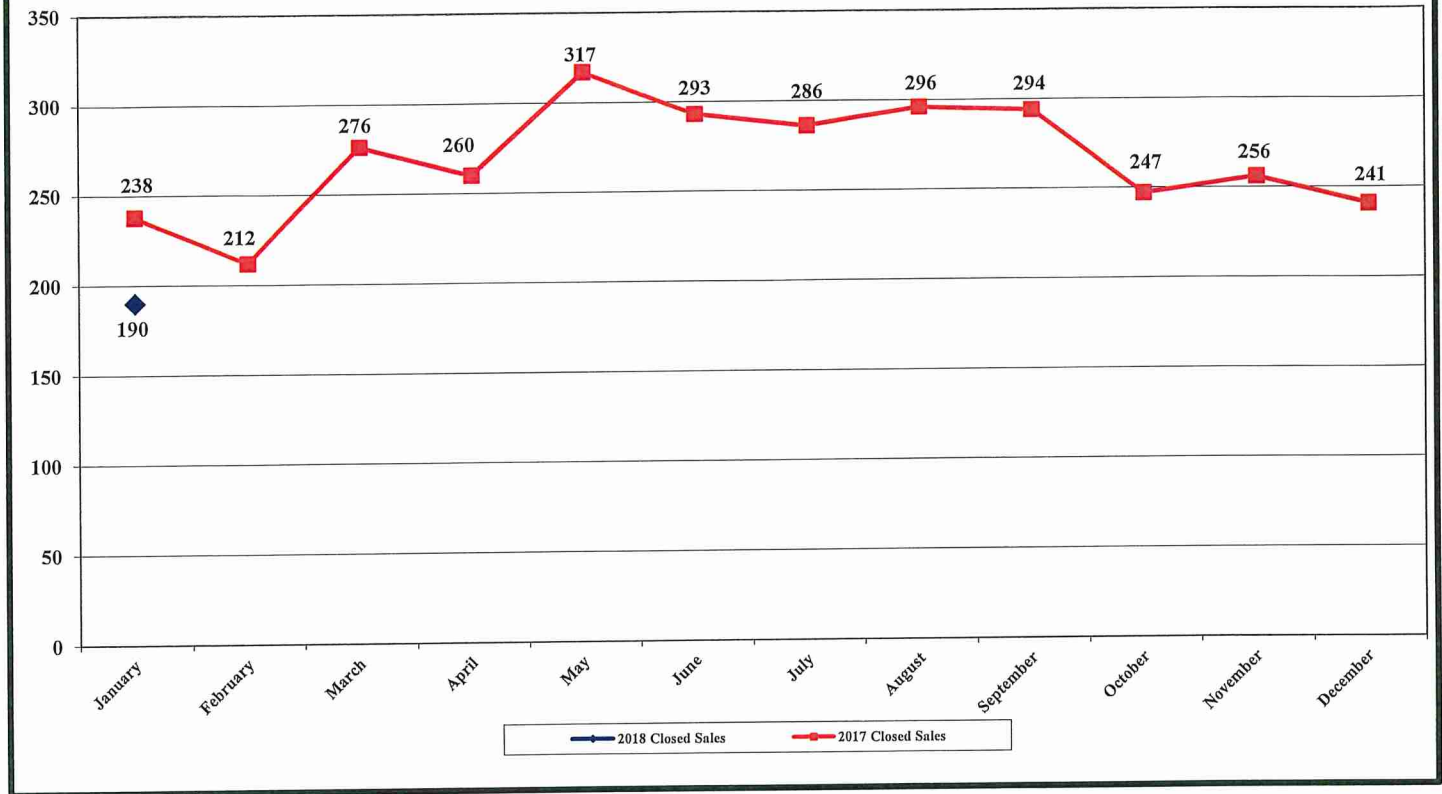
Number of Closed Home Sales Reported to MLS, January 2018: 307
 Number of Closed Home Sales Reported to MLS, January 2017: 362
 (% change for January: -15.19%)

(% change from December 2017: -21.08%)

Average Days on Market, January 2018: 90
 Average Days on Market, January 2017: 83
 (Change for January: +07 days)

<u>Current Sales Compared to Past Years:</u>	<u>2011</u>	<u>2012</u>	<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>2016</u>
(2018 sales outside Lafayette Parish as compared to prior year's sales)	66	81	85	94	106	110
	+77.27%	+44.44%	+37.65%	+24.47%	+10.38%	+06.36%

Closed Residential Sales Reported to MLS
Lafayette Parish Only
January 2018 vs. 2017



LAFAYETTE PARISH
(Excludes "GEO" areas outside Lafayette Parish)

<u>New Const.</u>	<u>Re-sales</u>
'18: 52	138
'17: 59	179
-11.86%	-22.91%

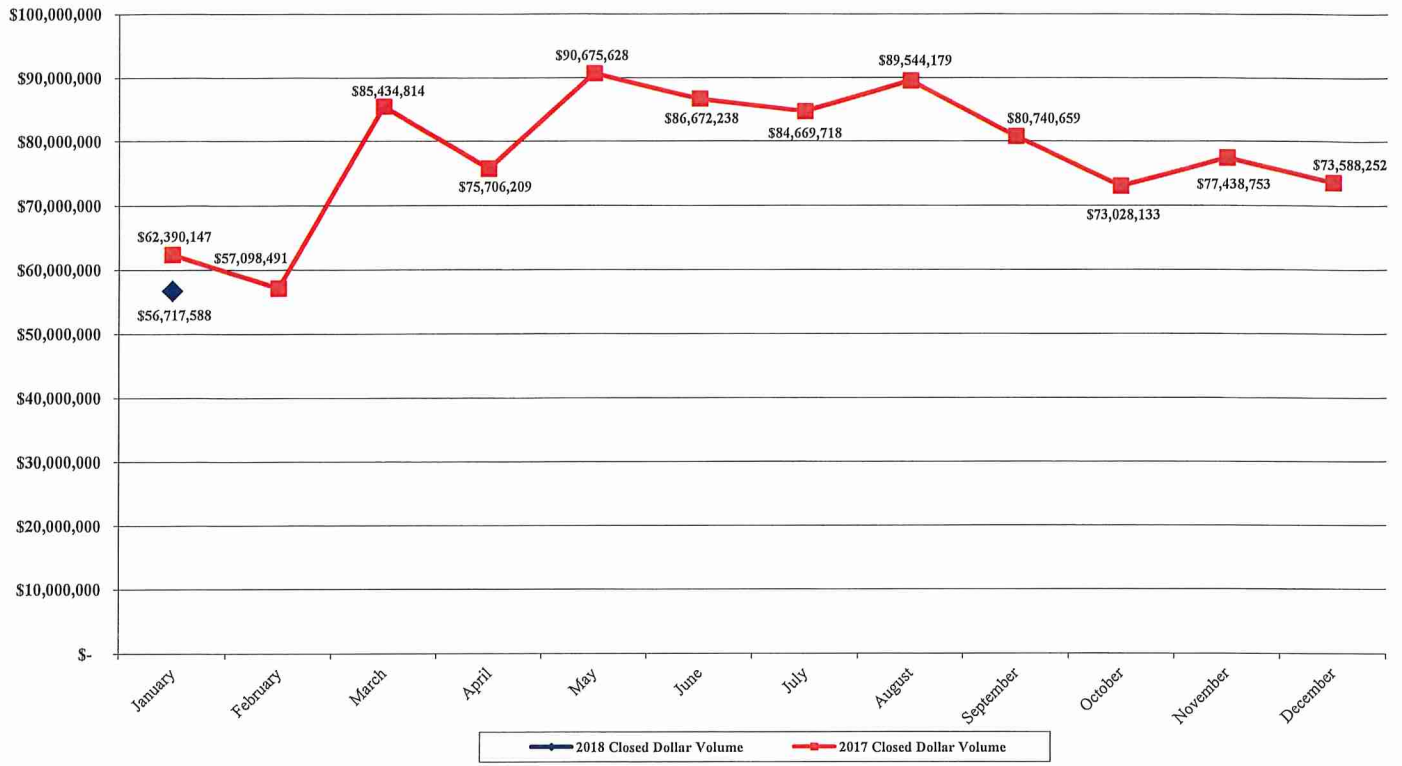
Number of Closed Home Sales Reported to MLS, January: 2018: 190
Number of Closed Home Sales Reported to MLS, January: 2017: 238
(% change for January: -20.17%)
(% change from December 2017: -21.16%)

1/18: 85 days	89 days
1/17: 105 days	72 days
-20 days	+17 days

Average Days on Market, January 2018: 88
Average Days on Market, January 2017: 80
(Change for January: +08 days)

<u>Current Sales Compared to Past Years:</u>	<u>2011</u>	<u>2012</u>	<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>2016</u>
(2018 Lafayette Parish sales as	112	139	199	194	196	196
Compared to prior year's sales)	+69.64%	+36.69%	-04.52%	-02.06%	-03.06%	-03.06%

Dollar Volume of Closed Sales Reported to MLS
 All "GEO" Areas
 January 2018 vs. 2017



ALL "GEO" AREAS

(Includes "GEO" areas outside of Lafayette Parish)

Outside Laf. Parish

1/18: \$ 14,291,048
 1/17: \$ 14,412,998
 (% chg.: -00.85%)

1/18: \$122,146
 1/17: \$116,234
 (% chg.: +05.09%)

Dollar Volume of Closed Residential Sales, January 2018: \$56,717,588
 Dollar Volume of Closed Residential Sales, January 2017: \$62,390,147
 (% change for January: -09.09%)

(% change from December 2017: -22.93%)

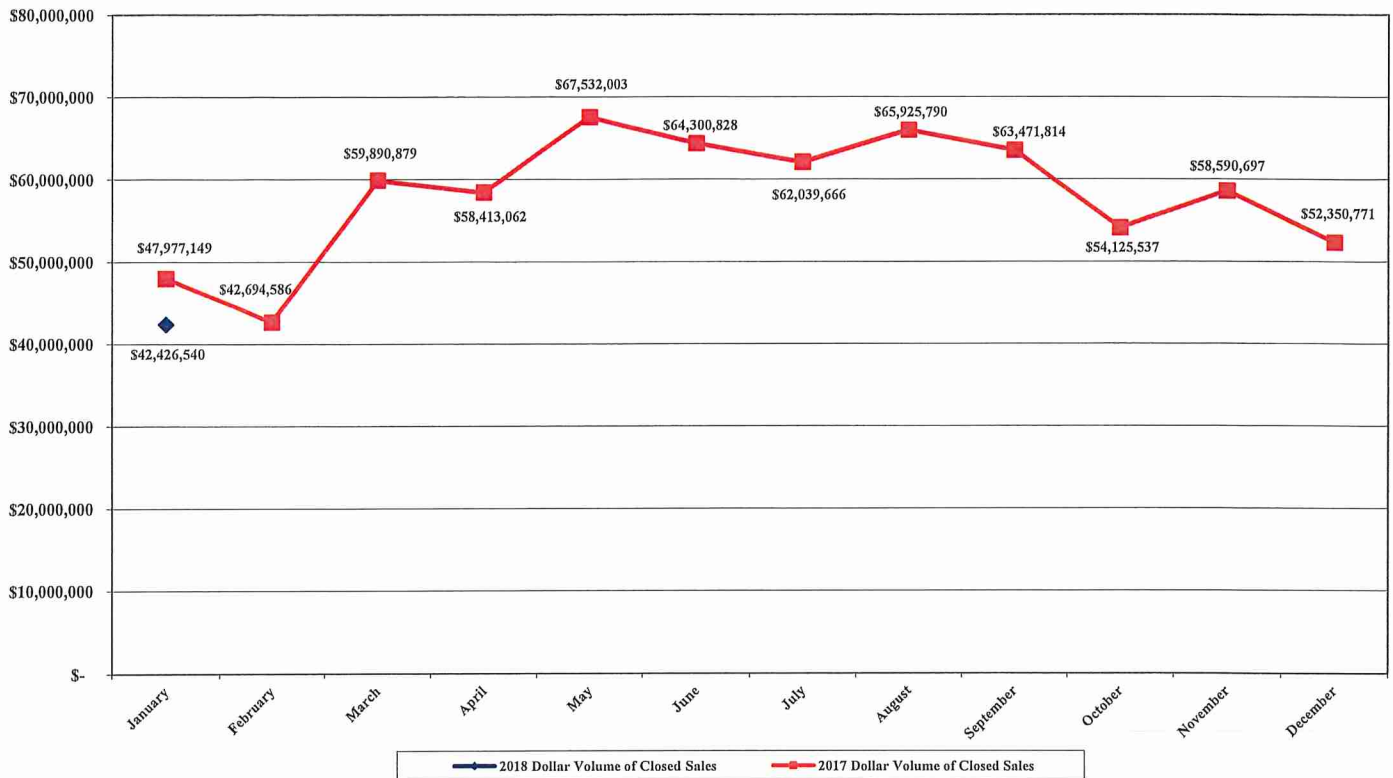
Average Sale Price, January 2018: \$184,747
 Average Sale Price, January 2017: \$172,348
 (% change in Average Sale Price: +07.19%)

Median Sold Price, January 2018: \$167,000
 Median Sold Price, January 2017: \$170,000
 (% change in Median Sold Price: -01.76%)

% of List Price to Sale Price, January 2018: 96.77%
 % of List Price to Sale Price, January 2017: 96.63%

<u>Current \$ vol. compared to past years:</u>	<u>2011</u>	<u>2012</u>	<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>2016</u>
(2018 outside Lafayette Parish volume as compared past years)	\$6,496,284	\$9,554,541	\$9,182,141	\$9,837,850	\$13,834,814	\$16,042,782
	+119.99%	+49.57%	+55.64%	+45.27%	+03.30%	-10.92%

Dollar Volume of Closed Residential Sales
Lafayette Parish Only
 January 2018 vs. 2017



LAFAYETTE PARISH
 (Excludes "GEO" areas outside of Lafayette Parish)

New Const. Re-sales

1/18: \$13,541,240 \$28,885,300
 1/17: \$14,970,827 \$33,006,322
 -09.55% -12.49%

Dollar Volume of Closed Residential Sales, January 2018: \$ 42,426,540
 Dollar Volume of Closed Residential Sales, January 2017: \$ 47,977,149
 (% change for January: -11.57%)

(% change from December 2017: -18.96%)

1/18: \$260,408 \$209,313
 1/17: \$253,742 \$184,392
 +02.63% +13.52%

Average Sale Price, January 2018: \$223,297
 Average Sale Price, January 2017: \$201,584
 (% change in Average Sale Price: +10.77%)

1/18: \$249,200 \$174,950
 1/17: \$207,900 \$174,000
 +19.87% +00.55%

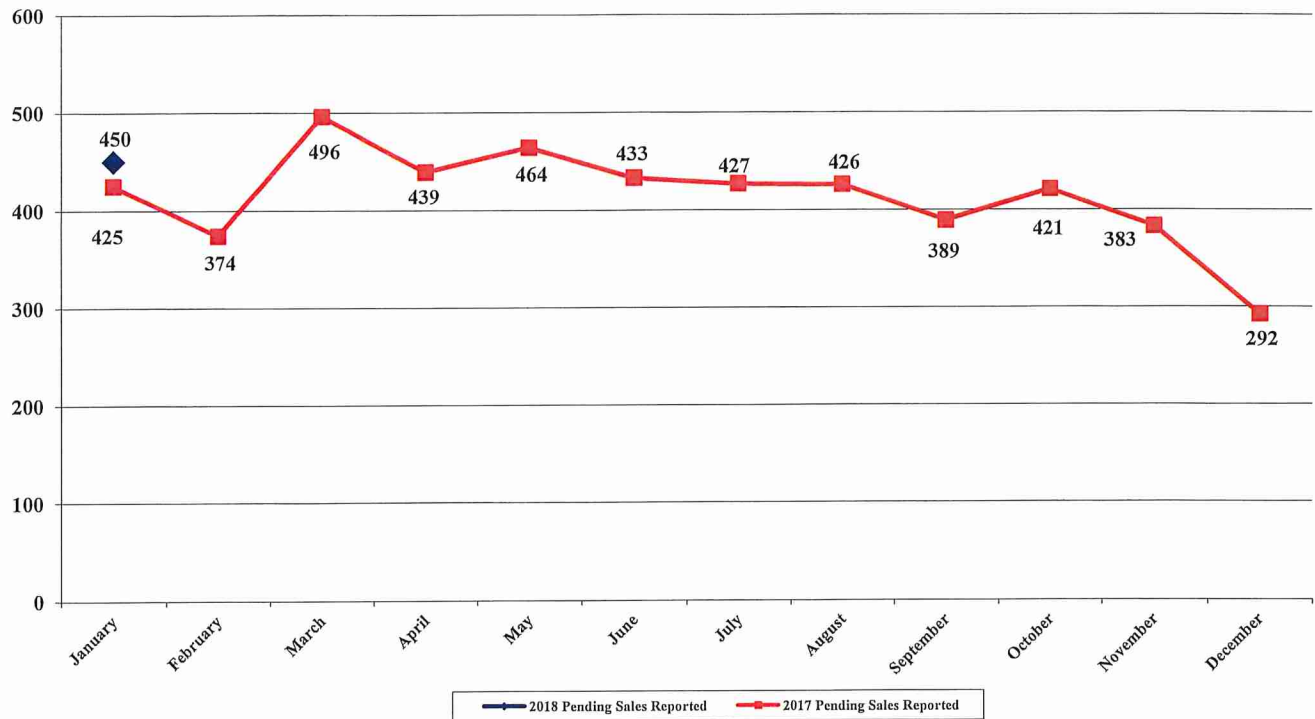
Median Sold Price, January 2018: \$192,950
 Median Sold Price, January 2017: \$191,950
 (% change in Median Sold Price: +00.52%)

1/18: 99.27% 96.53%
 1/17: 99.22% 96.36%

% of List Price to Sale Price, January 2018: 97.39%
 % of List Price to Sale Price, January 2017: 97.23%

<u>Current Sales Compared to Past Years:</u>	<u>2011</u>	<u>2012</u>	<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>2016</u>
(2018 Lafayette Parish dollar volume as compared to prior years)	\$21,762,878	\$23,058,407	\$41,293,473	\$39,452,476	\$43,530,881	\$42,410,904
	+94.95%	+84.00%	+02.74%	+07.54%	-02.54%	+00.04%

Pending Residential Sales Reported to MLS
All "GEO" Areas
January 2018 vs. 2017



ALL "GEO" AREAS
(Includes "GEO" areas outside of Lafayette Parish)

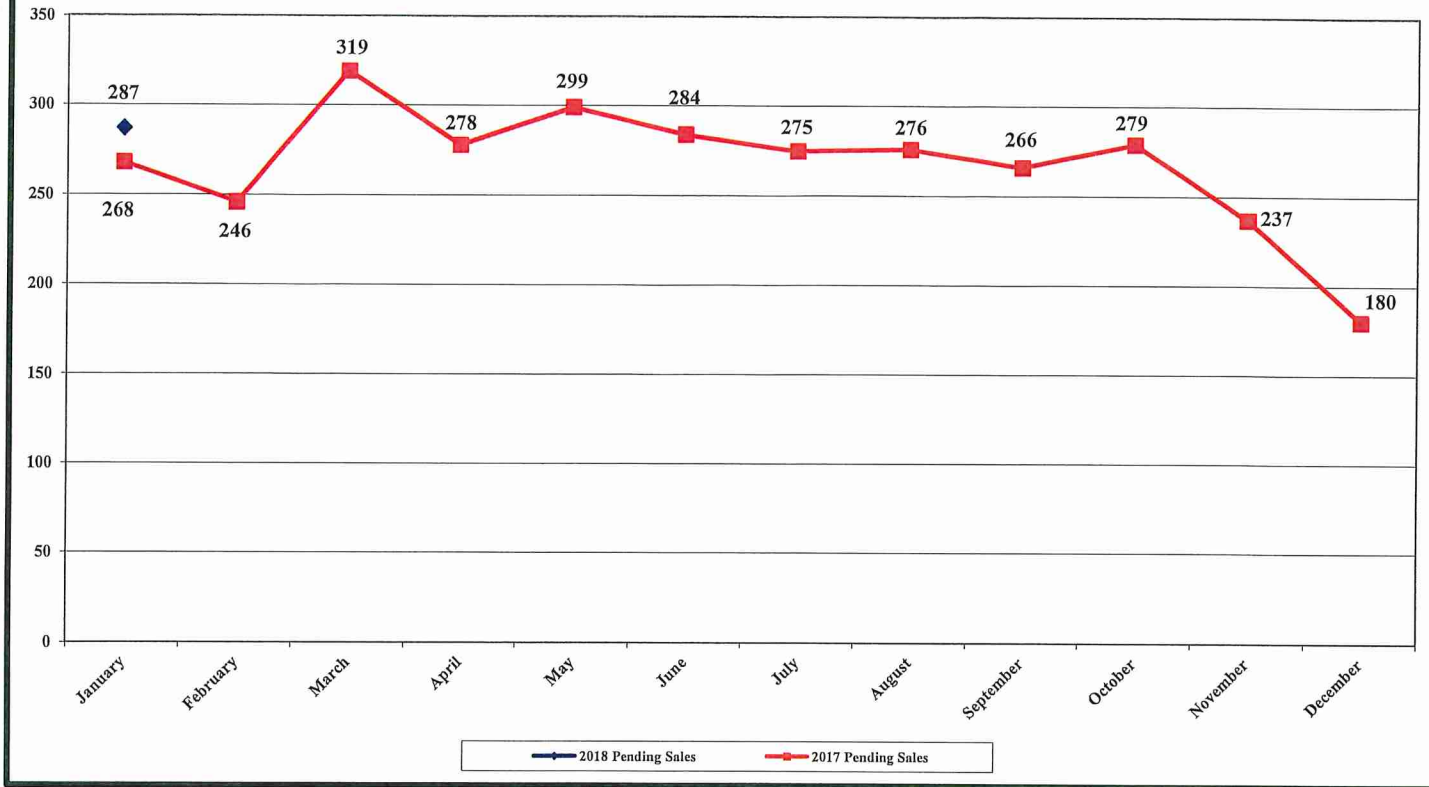
Outside Lafayette Parish

Jan. '18: 163
Jan. '17: 157
(% chg: +03.82%)

Number of Pending Home Sales Reported to MLS, January 2018: 450
Number of Pending Home Sales Reported to MLS, January 2017: 425
(% change for January: +05.88%)

(% change from December 2017: +54.11%)

Pending Residential Sales Reported to MLS
 Lafayette Parish Only
 January 2018 vs. 2017



LAFAYETTE PARISH
 (Excludes "GEO" areas outside of Lafayette Parish)

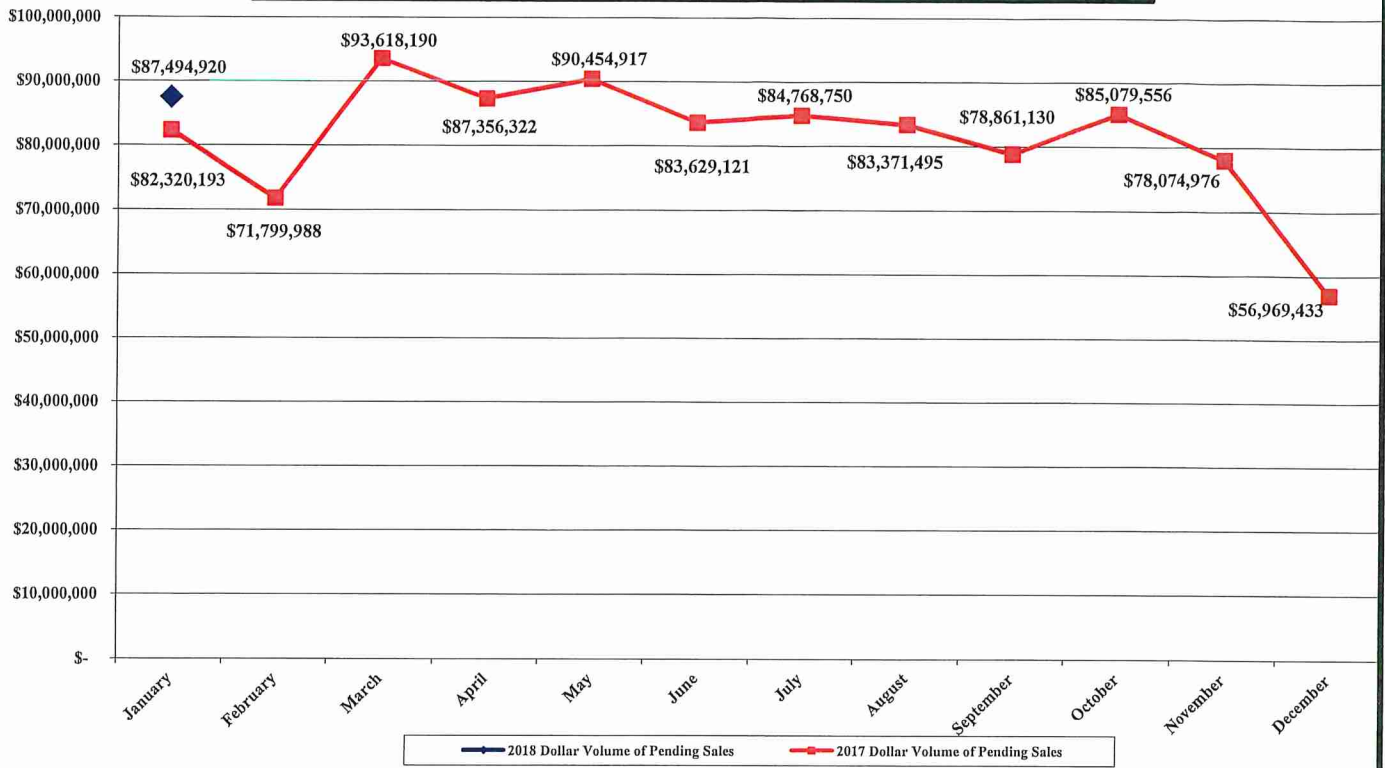
New Const. Re-sales

01/18: 79 208
 01/17: 67 201
 +17.91% +03.48%

Number of Pending Home Sales Reported to MLS, January 2018: 287
 Number of Pending Home Sales Reported to MLS, January 2017: 268
 (% change for January: +07.09%)

(% change from December 2017: +59.44%)

Dollar Volume of Pending Residential Sales Reported to MLS
 All "GEO" Areas
 January 2018 vs 2017



ALL "GEO" AREAS
 (Includes "GEO" areas outside of Lafayette Parish)

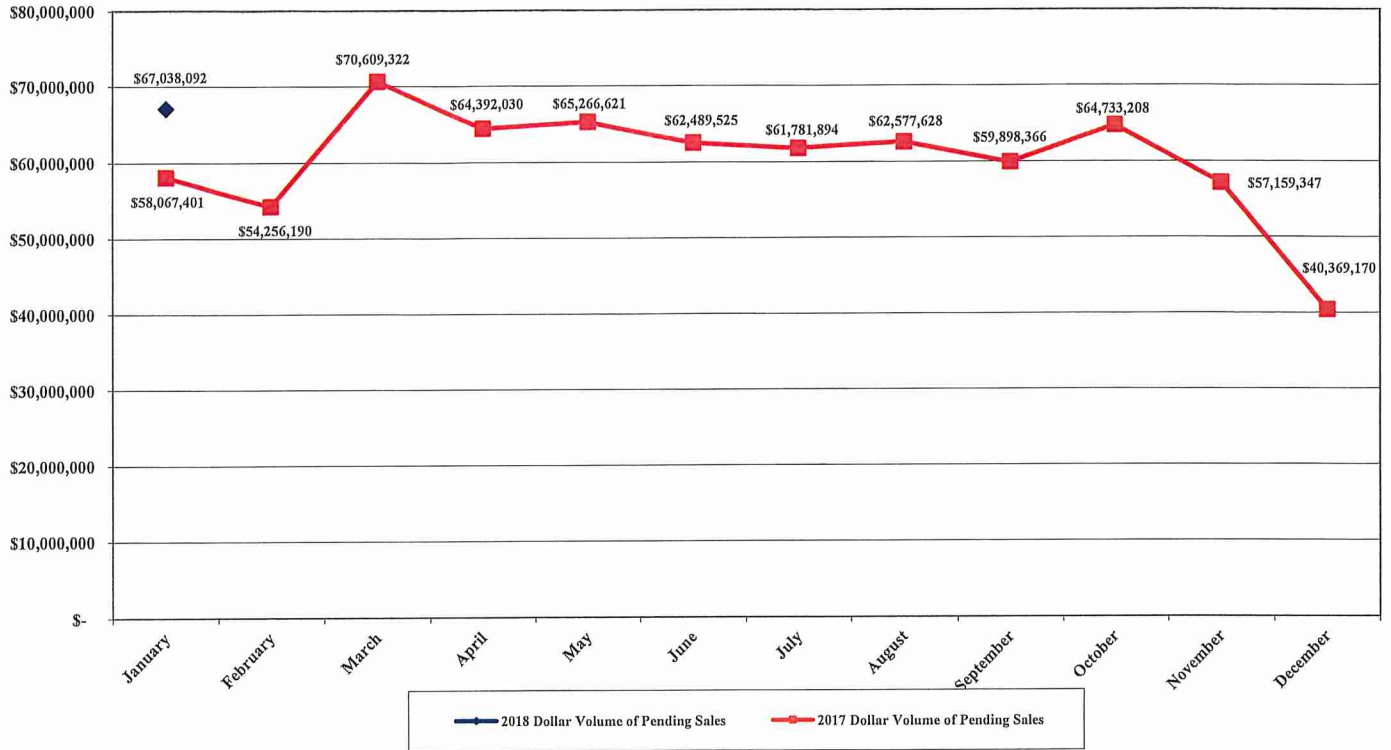
Dollar Volume of Pending Home Sales, January 2018: \$87,494,920

Dollar Volume of Pending Home Sales, January 2017: \$82,320,193

(% change for January: +06.29%)

(% change from December 2017: +53.58%)

Dollar Volume of Pending Residential Sales
Lafayette Parish Only
January 2018 vs 2017



LAFAYETTE PARISH
(Excludes “GEO” areas outside of Lafayette Parish)

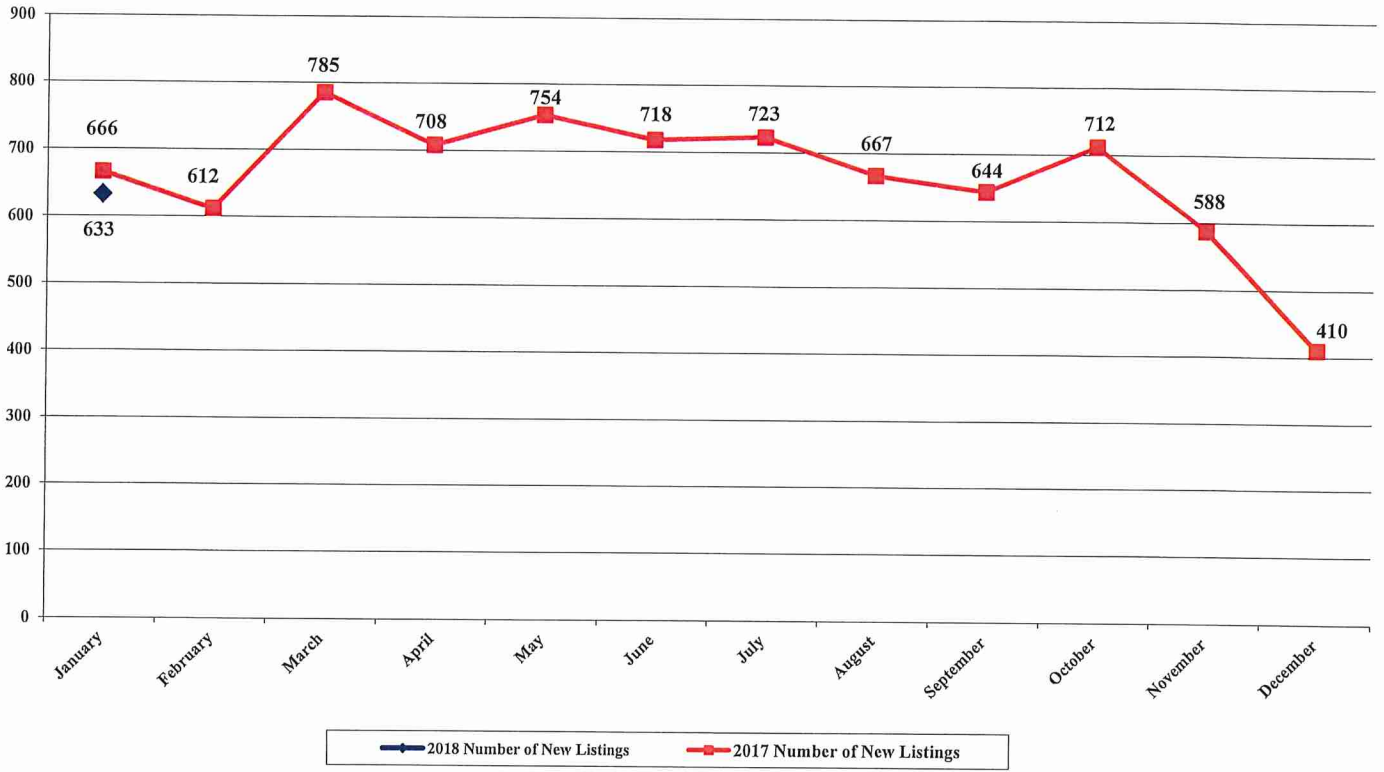
Dollar Volume of Pending Home Sales, January 2018: \$67,038,092

Dollar Volume of Pending Home Sales, January 2017: \$58,067,401

(% change for January: +15.45%)

(% change from December 2017: +66.06%)

Number of New Residential Listings Reported to MLS
 All "GEO" Areas
 January 2018 vs. 2017



ALL "GEO" AREAS
 (Includes "GEO" areas outside of Lafayette Parish)

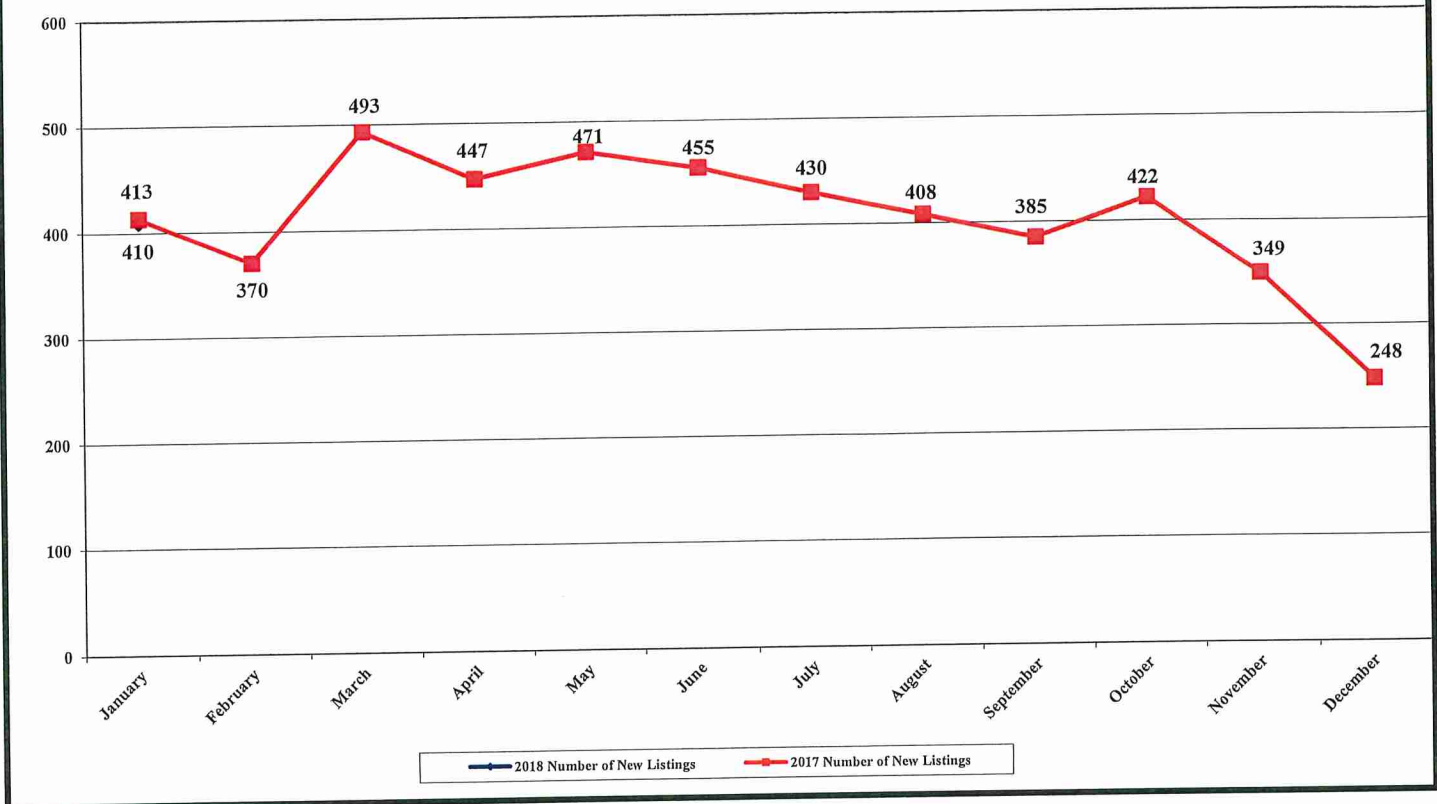
Outside Lafayette Parish

Jan. '18: 223
 Jan. '17: 253
 (% chg: -11.86%)

Number of New Residential Listings Reported to MLS, January 2018: 633
 Number of New Residential Listings Reported to MLS, January 2017: 666
 (% change for January: -04.95%)

(% change from December 2017: +54.39%)

**Number of New Residential Listings Reported to MLS
Lafayette Parish Only
January 2018 vs. 2017**



**LAFAYETTE PARISH
(Excludes "GEO" areas outside of Lafayette Parish)**

<u>New Const.</u>	<u>Re-sales</u>
'15: 93	317
'14: 87	326
-05.71%	-02.76%

Number of New Residential Listings Reported to MLS, January 2018: 410
 Number of New Residential Listings Reported to MLS, January 2017: 413
 (% change for January: -00.73%)
 (% change from December 2017: +65.32%)

<u>Comparison to Past Years:</u>	<u>2011</u>	<u>2012</u>	<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>2016</u>	<u>2017</u>	<u>2018</u>
#New Listings Taken	264	325	355	374	382	363	413	190
# Sold	112	139	199	194	196	196	238	410
Ratio – New Listings/Sold	2.36:1	2.34:1	1.78:1	1.93:1	1.95:1	1.85:1	1.74:1	2.16:1
2018 % +/- over	+55.30%	+26.15%	+15.49%	+09.63%	+07.33%	+12.95%	-00.73%	

Residential Price Range and Number of Months Supply Analysis

January 2018



A LATTER & BLUM COMPANY



Tell us what **YOU** want.

Sold Residential Properties Reported to M.L.S.
ALL "GEO" AREAS
January, 2018

<u>Price Range</u>	<u>Number Reported Sold</u>	<u>Current # of Active Listings</u>	<u># of Months Supply</u>
\$19,999 OR UNDER	12	20	1.7
\$20,000 - \$29,999	03	36	12.0
\$30,000 - \$39,999	07	41	5.9
\$40,000 - \$49,999	11	54	4.9
\$50,000 - \$59,999	05	71	14.2
\$60,000 - \$69,999	10	62	6.2
\$70,000 - \$79,999	10	56	5.6
\$80,000 - \$89,999	06	83	13.8
\$90,000 - \$99,999	07	81	11.6
\$100,000 - \$109,999	08	43	5.4
\$110,000 - \$119,999	09	73	8.1
\$120,000 - \$129,999	12	71	5.9
\$130,000 - \$139,999	17	89	5.2
\$140,000 - \$149,999	12	93	7.8
\$150,000 - \$159,999	12	93	7.8
\$160,000 - \$169,999	17	96	5.6
\$170,000 - \$179,999	18	127	7.1
\$180,000 - \$189,999	10	126	12.6
\$190,000 - \$199,999	10	127	12.7
\$200,000 - \$219,999	16	187	11.7
\$220,000 - \$239,999	12	162	13.5
\$240,000 - \$259,999	22	128	5.8
\$260,000 - \$279,999	16	113	7.1
\$280,000 - \$299,999	13	101	7.8
\$300,000 - \$349,999	13	127	9.8
\$350,000 - \$399,999	03	135	45.0
\$400,000 - \$449,999	04	74	18.5
\$450,000 - \$499,999	02	68	34.0
\$500,000 - \$549,999	-0-	30	----
\$550,000 - \$599,999	05	38	7.6
\$600,000 - \$699,999	03	38	12.7
\$700,000 - \$799,999	-0-	29	----
\$800,000 - \$899,999	01	15	15.0
\$900,000 - \$999,999	01	14	14.0
\$1,000,000 and over	-0-	26	----
TOTALS:	307	2,728	8.9
Last Year:	362 (-15.19%)	2,250 (+21.24%)	6.2

SOURCE: REALTOR® Association of Acadiana Multiple Listing Service compilation issued January 31, 2018. Includes sales and current listings of residential category including single-family residences and condominium units but excludes duplexes, triplexes and four-plexes. The current active listings are as of January 31, 2018. MLS data does not reflect all activity within the marketplace

**Sold Residential Properties Reported to M.L.S.
LAFAYETTE PARISH ONLY – ALL PROPERTIES
January, 2018**

<u>Price Range</u>	<u>Number Reported Sold</u>		<u>Current # of Active Listings</u>	<u># of Months Supply</u>
\$19,999 OR UNDER	25.3% of all sales reported are in this price range.	01	01	14.8% of all active listings reported are in this price range.
\$20,000 - \$29,999		-0-	48 Sold	02
\$30,000 - \$39,999		02	224 Active Listings	08
\$40,000 - \$49,999		03		05
\$50,000 - \$59,999		02	4.7 mo. supply	06
\$60,000 - \$69,999	<u>'18</u> 48	<u>'17</u> 68		07
\$70,000 - \$79,999		04	Last month: 3.3 mo.	05
\$80,000 - \$89,999		02		19
\$90,000 - \$99,999	-29.41%	-0-	Last year: 3.2 mo.	31
\$100,000 - \$109,999		06		15
\$110,000 - \$119,999		03		22
\$120,000 - \$129,999		05		29
\$130,000 - \$139,999		10		32
\$140,000 - \$149,999		07		42
\$150,000 - \$159,999	60.5% of all sales are in this price range.	07	115 Sold	51
\$160,000 - \$169,999		13	858 Active Listings	58
\$170,000 - \$179,999		15		85
\$180,000 - \$189,999		08	7.5 mo. supply	98
\$190,000 - \$199,999		07		89
\$200,000 - \$219,999	<u>'18</u> 115	<u>'17</u> 143	Last month: 5.4 mo.	145
\$220,000 - \$239,999		08		115
\$240,000 - \$259,999	-19.58%	15	Last year: 4.4 mo.	76
\$260,000 - \$279,999		15		81
\$280,000 - \$299,999		13		60
\$300,000 - \$349,999		10		87
\$350,000 - \$399,999	14.2% of all sales are in this price range.	02	27 Sold	99
\$400,000 - \$449,999		04	433 Active Listings	54
\$450,000 - \$499,999		01		52
\$500,000 - \$549,999		-0-	16.0 mo. supply	25
\$550,000 - \$599,999	<u>'18</u> 27	<u>'17</u> 27		28
\$600,000 - \$699,999		03	Last month: 10.3 mo.	25
\$700,000 - \$799,999	N/C	-0-		24
\$800,000 - \$899,999		01	Last year: 12.9 mo.	11
\$900,000 - \$999,999		01		12
\$1,000,000 and over		-0-		16
TOTALS:		190		1,515
Last Year:		238 (-20.17%)		1,196 (+26.67%)

SOURCE: REALTOR® Association of Acadiana Multiple Listing Service compilation issued January 31, 2018. Includes sales and current listings of residential category including single-family residences and condominium units but excludes duplexes, triplexes and four-plexes. The current active listings are as of January 31, 2018. MLS data does not reflect all activity within the marketplace

**Sold Residential Properties Reported to M.L.S.
LAFAYETTE PARISH ONLY – RESALES ONLY
January, 2018**

<u>Price Range</u>		<u>Number Reported Sold</u>		<u>Current # of Active Listings</u>		<u># of Months Supply</u>
\$19,999 OR UNDER		01		01		1.0
\$20,000 - \$29,999	34.8% of all sales reported are in this price range.	-0-	48 Sold 220 Active Listings	02	19.5% of all active listings reported are in this price range.	----
\$30,000 - \$39,999		02		08		4.0
\$40,000 - \$49,999		03		05		1.7
\$50,000 - \$59,999		02		06		3.0
\$60,000 - \$69,999		03		07		2.3
\$70,000 - \$79,999		04	Last month: 3.3 mo.	05	'18 '17	1.3
\$80,000 - \$89,999	<u>'18</u> 48	<u>'17</u> 68		19	220 216	9.5
\$90,000 - \$99,999		-0-	Last year: 3.2 mo.	31	+01.85%	----
\$100,000 - \$109,999	-29.41%	06		15		2.5
\$110,000 - \$119,999		03		22		7.3
\$120,000 - \$129,999		05		29		5.8
\$130,000 - \$139,999		10		32		3.2
\$140,000 - \$149,999		07		38		5.4
\$150,000 - \$159,999	52.9% of all sales reported are in this price range.	06	73 Sold 589 Active Listings	45	52.2% of all active listings reported are in this price range.	7.5
\$160,000 - \$169,999		11		45		4.1
\$170,000 - \$179,999		08		53		6.6
\$180,000 - \$189,999		05		64		12.8
\$190,000 - \$199,999		05		61		12.2
\$200,000 - \$219,999	<u>'18</u> 73	<u>'17</u> 93		91	'18 '17	10.1
\$220,000 - \$239,999		05	Last month: 5.6 mo.	85	589 418	17.0
\$240,000 - \$259,999	-21.51%	06	Last year: 4.5 mo.	54	+40.91%	9.0
\$260,000 - \$279,999		11		50		4.5
\$280,000 - \$299,999		07		41		5.9
\$300,000 - \$349,999	12.3% of all sales reported are in this price range.	05	17 Sold 319 Active Listings	71	28.3% of all active listings reported are in this price range.	14.2
\$350,000 - \$399,999		02		69		34.5
\$400,000 - \$449,999		02		34		17.0
\$450,000 - \$499,999		01		40		40.0
\$500,000 - \$549,999		-0-		13		----
\$550,000 - \$599,999		03	Last month: 11.2 mo.	20		6.7
\$600,000 - \$699,999	<u>'18</u> 17	<u>'17</u> 18		21	'18 '17	10.5
\$700,000 - \$799,999		-0-	Last year: 8.7 mo.	20	319 235	----
\$800,000 - \$899,999	-05.56%	01		08	+35.74%	8.0
\$900,000 - \$999,999		01		09		9.0
\$1,000,000 and over		-0-		14		----
TOTALS:		138		1,128		8.2
Last Year:		179 (-22.91%)		869 (+29.80%)		4.9

SOURCE: REALTOR® Association of Acadiana Multiple Listing Service compilation issued January 31, 2018. Includes sales and current listings of residential category including single-family residences and condominium units but excludes duplexes, triplexes and four-plexes. The current active listings are as of January 31, 2018. MLS data does not reflect all activity within the marketplace

**Sold Residential Properties Reported to M.L.S.
LAFAYETTE PARISH ONLY - New Construction
January, 2018**

<u>Price Range</u>	<u>Number Reported Sold</u>		<u>Current # of Active Listings</u>	<u># of Months Supply</u>	
\$19,999 OR UNDER		-0-	-0-		----
\$20,000 - \$29,999	00.9% of all sales reported are in this price range.	-0-	-0-	01.0% of all active listings reported are in this price range.	----
\$30,000 - \$39,999		-0-	-0-		----
\$40,000 - \$49,999		-0-	-0-		----
\$50,000 - \$59,999		-0-	-0-		----
\$60,000 - \$69,999		-0-	-0-		----
\$70,000 - \$79,999		-0-	-0-		----
\$80,000 - \$89,999	<u>'18</u> -0-	<u>'17</u> -0-	-0-	<u>'18</u> 04	<u>'17</u> 03
\$90,000 - \$99,999		-0-	-0-		----
\$100,000 - \$109,999	N/C	-0-	-0-	+33.33%	----
\$110,000 - \$119,999		-0-	-0-		----
\$120,000 - \$129,999		-0-	-0-		----
\$130,000 - \$139,999		-0-	-0-		----
\$140,000 - \$149,999		-0-	04		----
\$150,000 - \$159,999	80.8% of all sales reported are in this price range.	01	06	69.5% of all active listings reported are in this price range.	6.0
\$160,000 - \$169,999		02	13		6.5
\$170,000 - \$179,999		-0-	32		----
\$180,000 - \$189,999		03	34		11.3
\$190,000 - \$199,999		02	28		14.0
\$200,000 - \$219,999	<u>'18</u> 42	<u>'17</u> 50	05	<u>'18</u> 269	<u>'17</u> 210
\$220,000 - \$239,999		03	30		10.0
\$240,000 - \$259,999	-16.00%	09	22	+28.10%	2.4
\$260,000 - \$279,999		04	31		7.8
\$280,000 - \$299,999		06	19		3.2
\$300,000 - \$349,999		05	16		3.2
\$350,000 - \$399,999	19.2% of all sales reported are in this price range.	-0-	30	29.5% of all active listings reported are in this price range.	----
\$400,000 - \$449,999		02	20		10.0
\$450,000 - \$499,999		-0-	12		----
\$500,000 - \$549,999		-0-	12		----
\$550,000 - \$599,999	<u>'18</u> 10	<u>'17</u> 09	02	<u>'18</u> 114	<u>'17</u> 114
\$600,000 - \$699,999		01	04		4.0
\$700,000 - \$799,999	+11.11%	-0-	04	N/C	----
\$800,000 - \$899,999		-0-	03		----
\$900,000 - \$999,999		-0-	03		----
\$1,000,000 and over		-0-	02		----
TOTALS:		52	387		7.4
Last Year:		59 (-11.86%)	327 (+18.35%)		5.5

SOURCE: REALTOR® Association of Acadiana Multiple Listing Service compilation issued January 31, 2018. Includes sales and current listings of residential category including single-family residences and condominium units but excludes duplexes, triplexes and four-plexes. The current active listings are as of January 31, 2018. MLS data does not reflect all activity within the marketplace

Sold Residential Properties Reported to M.L.S.

ST. LANDRY PARISH

January, 2018

<u>Price Range</u>		<u>Number Reported Sold</u>		<u>Current # of Active Listings</u>		<u># of Months Supply</u>
\$19,999 OR UNDER		03		10		3.3
\$20,000 - \$29,999	75.0% of all sales reported are in this price range.	01	24 Sold	14	60.5% of all active listings reported are in this price range.	14.0
\$30,000 - \$39,999		01	193 Active Listings	16		16.0
\$40,000 - \$49,999		01	8.0 mo. supply	14		14.0
\$50,000 - \$59,999		03		20		6.7
\$60,000 - \$69,999		01	Last month: 8.5 mo.	16		16.0
\$70,000 - \$79,999		02		11	'18	'17
\$80,000 - \$89,999		02	Last Year: 15.8 mo.	17	193	174
\$90,000 - \$99,999		04		13	+10.92%	3.3
\$100,000 - \$109,999	+118.18%	01		09		9.0
\$110,000 - \$119,999		03		17		5.7
\$120,000 - \$129,999		-0-		11		----
\$130,000 - \$139,999		-0-		15		----
\$140,000 - \$149,999		02		09		4.5
\$150,000 - \$159,999	21.9% of all sales reported are in this price range.	02	07 Sold	13	27.3% of all active listings reported are in this price range.	6.5
\$160,000 - \$169,999		01	87 Active Listings	07		7.0
\$170,000 - \$179,999		01	12.4 mo. supply	09		9.0
\$180,000 - \$189,999		01		04		4.0
\$190,000 - \$199,999		-0-		10		----
\$200,000 - \$219,999		-0-	Last Month: 9.5 mo.	09	'18	'17
\$220,000 - \$239,999		-0-		12	87	81
\$240,000 - \$259,999	-12.50%	02	Last Year: 10.1 mo.	12	+07.41%	6.0
\$260,000 - \$279,999		-0-		03		----
\$280,000 - \$299,999		-0-		08		----
\$300,000 - \$349,999	3.1% of all sales reported are in this price range.	01	01 Sold	10	12.2% of all active listings reported are in this price range.	10.0
\$350,000 - \$399,999		-0-	39 Active Listings	08		----
\$400,000 - \$449,999		-0-	39.0 mo. supply	04		----
\$450,000 - \$499,999		-0-		02		----
\$500,000 - \$549,999		-0-		03		----
\$550,000 - \$599,999		-0-	Last Month: 18.7 mo.	03	'18	'17
\$600,000 - \$699,999		-0-		03	39	43
\$700,000 - \$799,999	N/A	-0-	Last Year: N/A.	02		----
\$800,000 - \$899,999		-0-		-0-	-09.30%	----
\$900,000 - \$999,999		-0-		-0-		----
\$1,000,000 and over		-0-		04		----
TOTALS:		32		319		10.0
Last Year:		19 (+68.42%)		298 (+07.05 %)		15.7

SOURCE: REALTOR® Association of Acadiana Multiple Listing Service compilation issued January 31, 2018. Includes sales and current listings of residential category including single-family residences and condominium units but excludes duplexes, triplexes and four-plexes. The current active listings are as of January 31, 2018. MLS data does not reflect all activity within the marketplace

Sold Residential Properties Reported to M.L.S.
ST. LANDRY PARISH - New Construction
 January, 2018

<u>Price Range</u>	<u>Number Reported Sold</u>	<u>Current # of Active Listings</u>	<u># of Months Supply</u>
\$19,999 OR UNDER	-0-	-0-	----
\$20,000 - \$29,999	-0-	-0-	----
\$30,000 - \$39,999	-0-	-0-	----
\$40,000 - \$49,999	-0-	-0-	----
\$50,000 - \$59,999	-0-	-0-	----
\$60,000 - \$69,999	-0-	-0-	----
\$70,000 - \$79,999	-0-	-0-	----
\$80,000 - \$89,999	-0-	-0-	----
\$90,000 - \$99,999	-0-	-0-	----
\$100,000 - \$109,999	-0-	-0-	----
\$110,000 - \$119,999	-0-	-0-	----
\$120,000 - \$129,999	-0-	-0-	----
\$130,000 - \$139,999	-0-	01	----
\$140,000 - \$149,999	-0-	-0-	----
\$150,000 - \$159,999	-0-	-0-	----
\$160,000 - \$169,999	-0-	01	----
\$170,000 - \$179,999	01	-0-	----
\$180,000 - \$189,999	-0-	-0-	----
\$190,000 - \$199,999	-0-	-0-	----
\$200,000 - \$219,999	-0-	-0-	----
\$220,000 - \$239,999	-0-	01	----
\$240,000 - \$259,999	-0-	02	----
\$260,000 - \$279,999	-0-	-0-	----
\$280,000 - \$299,999	-0-	02	----
\$300,000 - \$349,999	-0-	-0-	----
\$350,000 - \$399,999	-0-	-0-	----
\$400,000 - \$449,999	-0-	-0-	----
\$450,000 - \$499,999	-0-	-0-	----
\$500,000 - \$549,999	-0-	-0-	----
\$550,000 - \$599,999	-0-	-0-	----
\$600,000 - \$699,999	-0-	-0-	----
\$700,000 - \$799,999	-0-	-0-	----
\$800,000 - \$899,999	-0-	-0-	----
\$900,000 - \$999,999	-0-	-0-	----
\$1,000,000 and over	-0-	-0-	----
TOTALS:	01	07	7.0
Last Year:	-0- (N/A)	06 (+16.67%)	N/A

SOURCE: REALTOR® Association of Acadiana Multiple Listing Service compilation issued January 31, 2018 Includes sales and current listings of residential category including single-family residences and condominium units but excludes duplexes, triplexes and four-plexes. The current active listings are as of January 31, 2018. MLS data does not reflect all activity within the marketplace

**Sold Residential Properties Reported to M.L.S.
IBERIA PARISH ONLY
January, 2018**

<u>Price Range</u>	<u>Number Reported Sold</u>		<u>Current # of Active Listings</u>	<u># of Months Supply</u>	
\$19,999 OR UNDER		02	02		1.0
\$20,000 - \$29,999	77.3% of all sales reported are in this price range.	01	17 Sold	07	53.6% of all active listings reported are in this price range.
\$30,000 - \$39,999		-0-	126 Active Listings	05	
\$40,000 - \$49,999		03	7.4 mo. supply	09	
\$50,000 - \$59,999		-0-		12	
\$60,000 - \$69,999		-0-	Last Month: 6.4 mo.	10	
\$70,000 - \$79,999	<u>'18</u>	<u>'17</u>		08	<u>'18</u> <u>'17</u>
\$80,000 - \$89,999	17	23	Last Year: 4.2 mo.	08	126 96
\$90,000 - \$99,999	-26.06%	02		09	+31.25%
\$100,000 - \$109,999		-0-		05	
\$110,000 - \$119,999		-0-		17	
\$120,000 - \$129,999		01		09	
\$130,000 - \$139,999		03		15	
\$140,000 - \$149,999		02		10	
\$150,000 - \$159,999	18.2% of all sales reported are in this price range.	-0-	04 Sold	07	35.3% of all active listings reported are in this price range.
\$160,000 - \$169,999		02	83 Active Listings	08	
\$170,000 - \$179,999		01	20.8 mo. supply	05	
\$180,000 - \$189,999		-0-		09	
\$190,000 - \$199,999	<u>'18</u>	<u>'17</u>		06	
\$200,000 - \$219,999	04	08	Last Month: 8.1 mo.	07	<u>'18</u> <u>'17</u>
\$220,000 - \$239,999	-50.00%	-0-	Last Year: 7.3 mo.	10	83 58
\$240,000 - \$259,999		01		11	+43.10%
\$260,000 - \$279,999		-0-		12	
\$280,000 - \$299,999		-0-		08	
\$300,000 - \$349,999	4.5% of all sales reported are in this price range.	-0-		05	11.1% of all active listings reported are in this price range.
\$350,000 - \$399,999		01	1 Sold	07	
\$400,000 - \$449,999		-0-	26 Active Listings	05	
\$450,000 - \$499,999		-0-	26.0 mo. supply	05	
\$500,000 - \$549,999		-0-		01	
\$550,000 - \$599,999	<u>'18</u>	<u>'17</u>	Last Month: 12.5 mo.	-0-	<u>'18</u> <u>'17</u>
\$600,000 - \$699,999	01	03		-0-	26 36
\$700,000 - \$799,999	-66.67%	-0-	Last Year: 22.7 mo.	01	-27.78%
\$800,000 - \$899,999		-0-		-0-	
\$900,000 - \$999,999		-0-		-0-	
\$1,000,000 and over		-0-		02	
TOTALS:		22		235	10.7
Last Year:		34 (-35.29%)		190 (+23.68%)	5.6

SOURCE: REALTOR® Association of Acadiana Multiple Listing Service compilation issued January 31 2018. Includes sales and current listings of residential category including single-family residences and condominium units but excludes duplexes, triplexes and four-plexes. The current active listings are as of January 31, 2018. MLS data does not reflect all activity within the marketplace

Sold Residential Properties Reported to M.L.S.
IBERIA PARISH – RESALES
 January, 2018

<u>Price Range</u>	<u>Number Reported Sold</u>	<u>Current # of Active Listings</u>	<u># of Months Supply</u>
\$19,999 OR UNDER	02	02	1.0
\$20,000 - \$29,999	01 17 Sold	07	7.0
\$30,000 - \$39,999	-0- 125 Active Listings	05	----
\$40,000 - \$49,999	03 7.4 mo. supply	09	3.0
\$50,000 - \$59,999	-0- Last Month: 6.4 mo.	12	----
\$60,000 - \$69,999	-0- Last Year: 4.2 mo.	10	----
\$70,000 - \$79,999	02	08	4.0
\$80,000 - \$89,999	01	08	8.0
\$90,000 - \$99,999	02	09	4.5
\$100,000 - \$109,999	-0-	05	----
\$110,000 - \$119,999	-0-	16	----
\$120,000 - \$129,999	01	09	9.0
\$130,000 - \$139,999	03	15	5.0
\$140,000 - \$149,999	02	10	5.0
\$150,000 - \$159,999	-0-	07	----
\$160,000 - \$169,999	02 04 Sold	07	3.5
\$170,000 - \$179,999	01 77 Active Listings	03	3.0
\$180,000 - \$189,999	-0- 19.3 mo. supply	09	----
\$190,000 - \$199,999	-0- Last Month: 7.8 mo.	06	----
\$200,000 - \$219,999	-0- Last Year: 14.0 mo.	07	----
\$220,000 - \$239,999	-0-	10	----
\$240,000 - \$259,999	01	09	9.0
\$260,000 - \$279,999	-0-	12	----
\$280,000 - \$299,999	-0-	07	----
\$300,000 - \$349,999	-0-	04	----
\$350,000 - \$399,999	01 01 Sold	06	6.0
\$400,000 - \$449,999	-0- 23 Active Listings	04	----
\$450,000 - \$499,999	-0- 23.0 mo. supply	05	----
\$500,000 - \$549,999	-0- Last Month: 13.5 mo.	01	----
\$550,000 - \$599,999	-0- Last Year: 10.7 mo.	-0-	----
\$600,000 - \$699,999	02	-0-	----
\$700,000 - \$799,999	-0-	01	----
\$800,000 - \$899,999	-0-	-0-	----
\$900,000 - \$999,999	-0-	-0-	----
\$1,000,000 and over	-0-	02	----
TOTALS:	22	225	10.2
Last Year:	30 (-26.67%)	184 (+22.28%)	6.1

SOURCE: REALTOR® Association of Acadiana Multiple Listing Service compilation issued January 31, 2018. Includes sales and current listings of residential category including single-family residences and condominium units but excludes duplexes, triplexes and four-plexes. The current active listings are as of January 31, 2018. MLS data does not reflect all activity within the marketplace

**Sold Residential Properties Reported to M.L.S.
IBERIA PARISH - NEW CONSTRUCTION
January, 2018**

<u>Price Range</u>	<u>Number Reported Sold</u>	<u>Current # of Active Listings</u>	<u># of Months Supply</u>
\$19,999 OR UNDER	-0-	-0-	----
\$20,000 - \$29,999	-0-	-0-	----
\$30,000 - \$39,999	-0-	-0-	----
\$40,000 - \$49,999	-0-	-0-	----
\$50,000 - \$59,999	-0-	-0-	----
\$60,000 - \$69,999	-0-	-0-	----
\$70,000 - \$79,999	-0-	-0-	----
\$80,000 - \$89,999	-0-	-0-	----
\$90,000 - \$99,999	-0-	-0-	----
\$100,000 - \$109,999	-0-	-0-	----
\$110,000 - \$119,999	-0-	01	----
\$120,000 - \$129,999	-0-	-0-	----
\$130,000 - \$139,999	-0-	-0-	----
\$140,000 - \$149,999	-0-	-0-	----
\$150,000 - \$159,999	-0-	01	----
\$160,000 - \$169,999	-0-	01	----
\$170,000 - \$179,999	-0-	02	----
\$180,000 - \$189,999	-0-	-0-	----
\$190,000 - \$199,999	-0-	-0-	----
\$200,000 - \$219,999	-0-	-0-	----
\$220,000 - \$239,999	-0-	-0-	----
\$240,000 - \$259,999	-0-	02	----
\$260,000 - \$279,999	-0-	-0-	----
\$280,000 - \$299,999	-0-	-0-	----
\$300,000 - \$349,999	-0-	01	----
\$350,000 - \$399,999	-0-	01	----
\$400,000 - \$449,999	-0-	01	----
\$450,000 - \$499,999	-0-	-0-	----
\$500,000 - \$549,999	-0-	-0-	----
\$550,000 - \$599,999	-0-	-0-	----
\$600,000 - \$699,999	-0-	-0-	----
\$700,000 - \$799,999	-0-	-0-	----
\$800,000 - \$899,999	-0-	-0-	----
\$900,000 - \$999,999	-0-	-0-	----
\$1,000,000 and over	-0-	-0-	----
TOTALS:	-0-	10	N/A
Last Year:	02 (N/A)	09 (+66.67%)	4.5

SOURCE: REALTOR® Association of Acadiana Multiple Listing Service compilation issued January 31, 2018. Includes sales and current listings of residential category including single-family residences and condominium units but excludes duplexes, triplexes and four-plexes. The current active listings are as of January 31, 2018. MLS data does not reflect all activity within the marketplace

**Sold Residential Properties Reported to M.L.S.
ST. MARTIN PARISH
January, 2018**

Price Range	Number Reported Sold	Current # of Active Listings	# of Months Supply
\$19,999 OR UNDER	01	01	1.0
\$20,000 - \$29,999	-0-	02	----
\$30,000 - \$39,999	-0-	05	----
\$40,000 - \$49,999	02	13 Sold 71 Active Listings	02
\$50,000 - \$59,999	-0-	08	----
\$60,000 - \$69,999	03	5.5 mo. supply	09
\$70,000 - \$79,999	-0-	07	----
\$80,000 - \$89,999	-0-	05	----
\$90,000 - \$99,999	01	08	8.0
\$100,000 - \$109,999	01	05	5.0
\$110,000 - \$119,999	01	03	3.0
\$120,000 - \$129,999	03	06	2.0
\$130,000 - \$139,999	-0-	06	----
\$140,000 - \$149,999	01	04	4.0
\$150,000 - \$159,999	01	03	3.0
\$160,000 - \$169,999	-0-	07	----
\$170,000 - \$179,999	-0-	05 Sold	----
\$180,000 - \$189,999	-0-	82 Active Listings	----
\$190,000 - \$199,999	01	06	6.0
\$200,000 - \$219,999	01	16.4 mo. supply	10
\$220,000 - \$239,999	-0-	13	----
\$240,000 - \$259,999	02	10	5.0
\$260,000 - \$279,999	-0-	07	----
\$280,000 - \$299,999	-0-	11	----
\$300,000 - \$349,999	-0-	05	----
\$350,000 - \$399,999	-0-	11	----
\$400,000 - \$449,999	-0-	01 Sold	----
\$450,000 - \$499,999	01	31 Active Listings	02
\$500,000 - \$549,999	-0-	-0-	----
\$550,000 - \$599,999	-0-	31.0 mo. supply	03
\$600,000 - \$699,999	-0-	04	----
\$700,000 - \$799,999	-0-	-0-	----
\$800,000 - \$899,999	-0-	-0-	----
\$900,000 - \$999,999	-0-	01	----
\$1,000,000 and over	-0-	-0-	----
TOTALS:	19	184	9.7
Last Year:	22 (-13.64%)		

SOURCE: REALTOR® Association of Acadiana Multiple Listing Service compilation issued January 31, 2018 Includes sales and current listings of residential category including single-family residences and condominium units but excludes duplexes, triplexes and four-plexes. The current active listings are as of January 31, 2018. MLS data does not reflect all activity within the marketplace

Residential Market Share

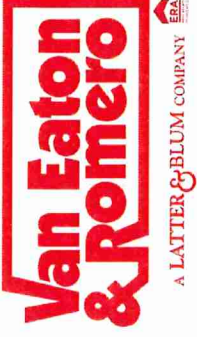
January 2018



Tell us what **YOU** want.

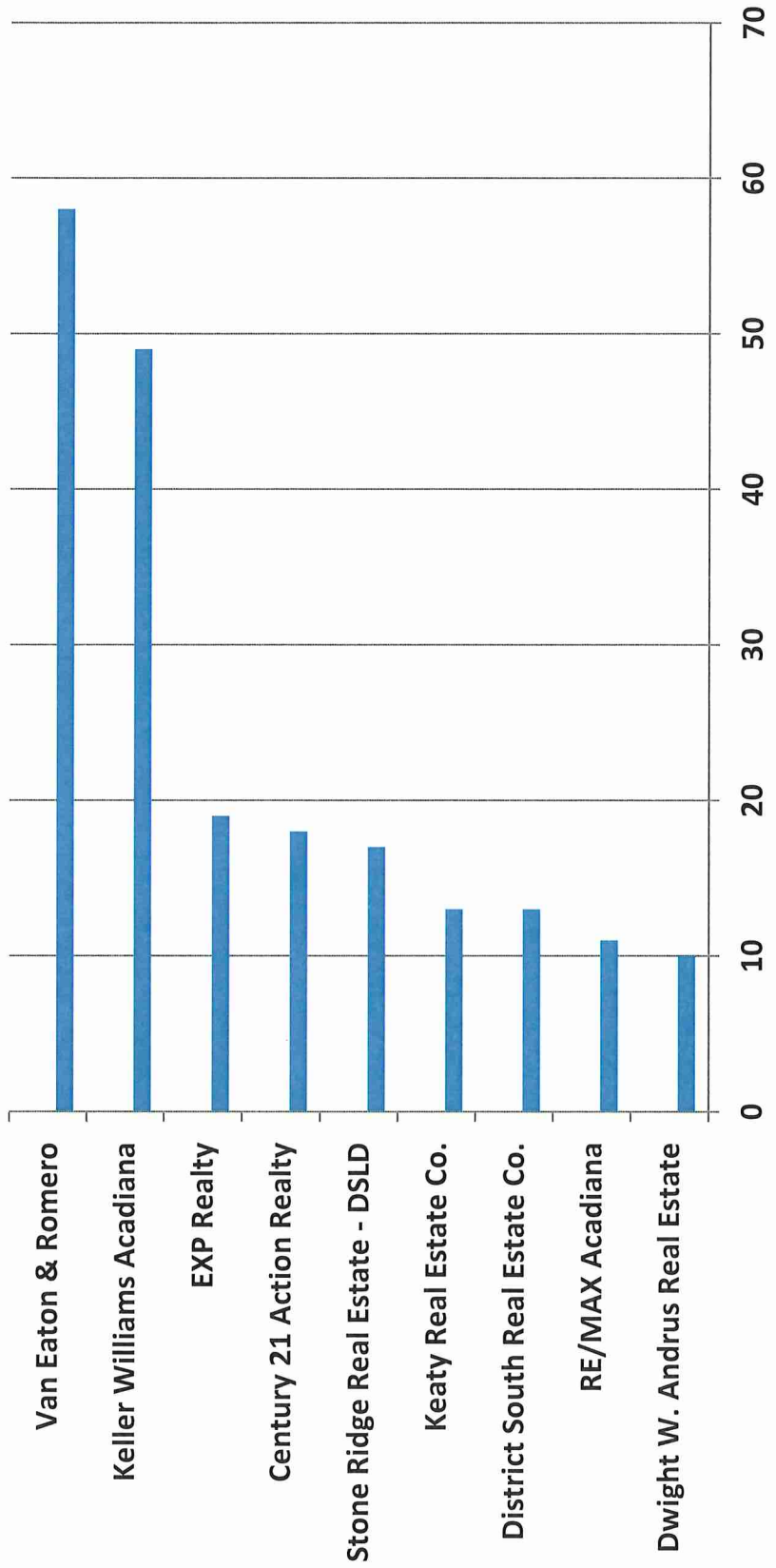


PELICAN REAL ESTATE



TWO GREAT COMPANIES, NOW ONE NAME!

Closed Single Family Listing Sides – All GEO Areas January 2018



Market Penetration Report By Companies and Offices

Listing Companies/Offices

Status: Sold

Search Parameters: Property type Residential;

As of Tuesday, February 6, 2018 1:43:41 PM

Date Range: 1/1/2018 to 1/31/2018

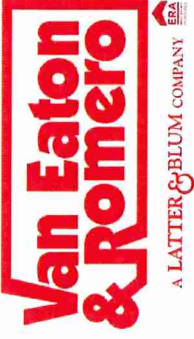
Number and Volume Calculated By Sides

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	Van Eaton & Romero (I001163)	58.0	13,551,600	233,648	18.89	23.89
2	Keller Williams Realty Acadiana (I000906)	48.5	7,664,699	158,035	15.80	13.51
3	EXP Realty, LLC (I001154)	19.0	3,769,190	198,378	6.19	6.65
4	Century 21 Action Realty (I001065)	18.0	1,961,850	108,992	5.86	3.46
5	Stone Ridge Real Estate (I001089)	17.0	3,668,585	215,799	5.54	6.47
6	Keaty Real Estate Company (I000932)	13.0	2,850,400	219,262	4.23	5.03
7	District South Real Estate Co. (I001224)	13.0	2,477,400	190,569	4.23	4.37
8	RE/MAX Acadiana (I000020)	11.0	2,382,150	216,559	3.58	4.20
9	Dwight W. Andrus Real Est, LLC (I000004)	10.0	2,351,200	235,120	3.26	4.15
10	McGeeScott Realty (I001196)	9.0	1,424,000	158,222	2.93	2.51
11	Southern Lifestyle Realty, LLC (I001043)	7.0	2,234,815	319,259	2.28	3.94
12	Lamplighter Realty, LLC (I001186)	6.0	1,243,100	207,183	1.95	2.19
13	Century 21 DCG/Aguillard-Eunice (I001063)	5.0	489,350	97,870	1.63	0.86
14	Non-Mbr Office/Seller (I90001)	4.0	978,000	244,500	1.30	1.72
15	Steve Stigall (I001133)	4.0	656,500	164,125	1.30	1.16
16	Brandon E. Breaux Real Estate (I000979)	4.0	445,000	111,250	1.30	0.78
17	Caffery Real Estate, Inc. (I000915)	4.0	315,500	78,875	1.30	0.56
18	Gateway Realty, Inc. (I000062)	4.0	200,100	50,025	1.30	0.35
19	HUNCO Real Estate (I001141)	3.0	591,900	197,300	0.98	1.04
20	RE/MAX Rice Realty (I001103)	3.0	194,100	64,700	0.98	0.34
21	Realty of Acadiana, LLC (I001193)	3.0	149,451	49,817	0.98	0.26
22	Choice Realty (I000991)	2.0	580,000	290,000	0.65	1.02
23	A.L.C. Real Estate (I000016)	2.0	400,000	200,000	0.65	0.71
24	Cachet Real Estate, LLC (I001111)	2.0	341,000	170,500	0.65	0.60
25	Sam Robertson Real Estate Co (I000214)	2.0	202,500	101,250	0.65	0.36
26	Parish Realty Acadiana (I001178)	2.0	182,000	91,000	0.65	0.32
27	Atlas Realty of Acadiana (I001119)	2.0	157,000	78,500	0.65	0.28
28	Garber-Seaux Real Estate LLC (I001132)	1.0	642,000	642,000	0.33	1.13
29	Venus Realty Corporation (I000155)	1.0	406,000	406,000	0.33	0.72
30	Reliance Real Estate Group (I001039)	1.0	352,500	352,500	0.33	0.62
31	Spectrum Real Estate (I000032)	1.0	304,000	304,000	0.33	0.54
32	Core Realty (I000061)	1.0	260,000	260,000	0.33	0.46
33	Mirian Real Estate (I000081)	1.0	205,000	205,000	0.33	0.36
34	Rome Realty (I001106)	1.0	190,000	190,000	0.33	0.33
35	Red Door Realty Acadiana (I001187)	1.0	190,000	190,000	0.33	0.33
36	James Real Estate (I000925)	1.0	178,000	178,000	0.33	0.31
37	Hargroder Real Estate Group (I001199)	1.0	173,000	173,000	0.33	0.31
38	M & R Properties (I000099)	1.0	172,998	172,998	0.33	0.31
39	PROREE, LLC (I001150)	1.0	167,000	167,000	0.33	0.29
40	GrandMark Realty, LLC (I001068)	1.0	160,000	160,000	0.33	0.28

Market Penetration/Saturation

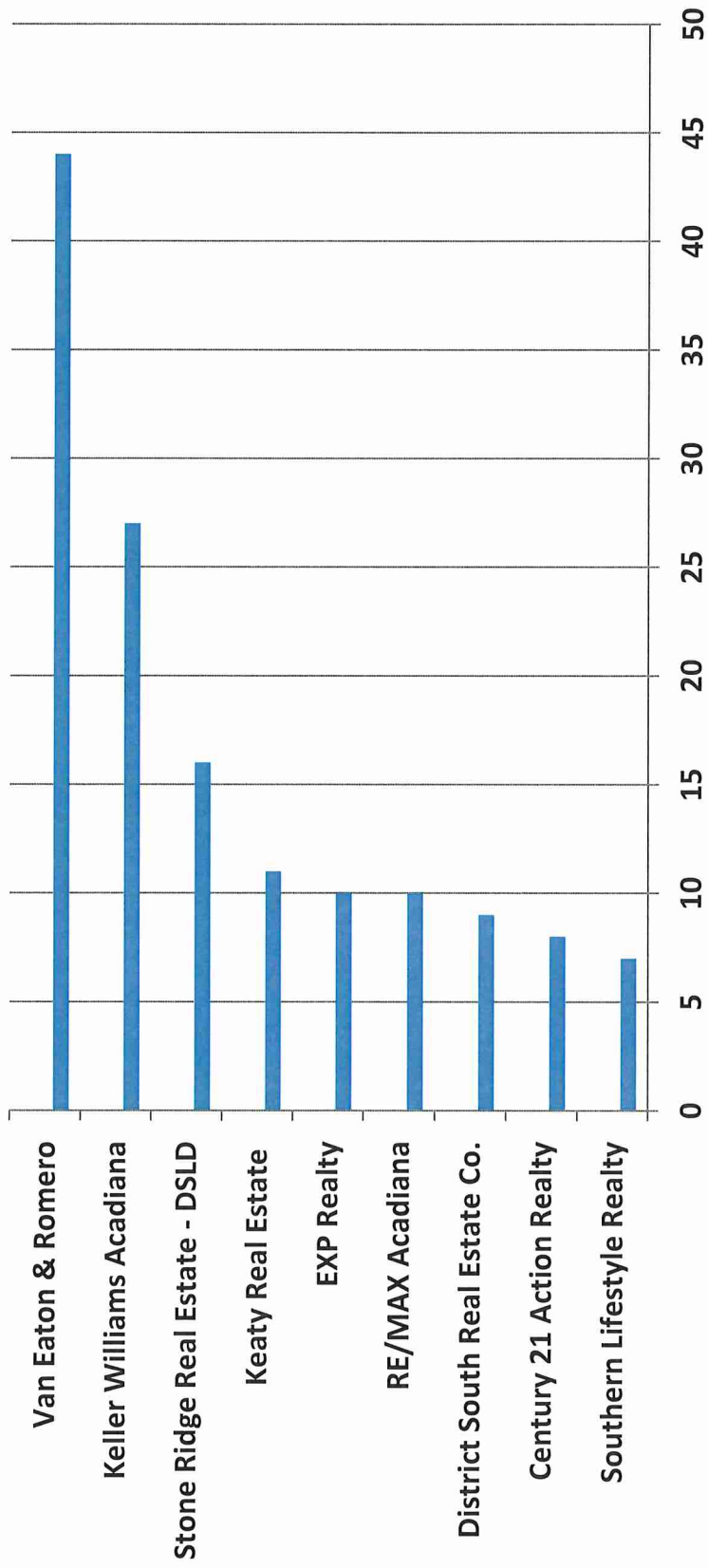
41 Realty USA, Inc. (I001180)	1.0	158,000	158,000	0.33	0.28
42 David Landry Real Estate, LLC (I001066)	1.0	148,900	148,900	0.33	0.26
43 Credeur Properties (I000095)	1.0	145,000	145,000	0.33	0.26
44 Century 21 DCG/Aguillard-Opel (I000987)	1.0	140,000	140,000	0.33	0.25
45 Kathy Dyson Realty (I001105)	1.0	130,000	130,000	0.33	0.23
46 Michael Doran R. E., LLC (I001159)	1.0	127,500	127,500	0.33	0.22
47 Premier Realty of Acadiana LLC (I001172)	1.0	120,000	120,000	0.33	0.21
48 PMI Integrity Properties (I001195)	1.0	100,000	100,000	0.33	0.18
49 Thibodeaux Reed Realty, LLC (I001190)	1.0	99,900	99,900	0.33	0.18
50 Gauthier Real Estate, Inc. (I000036)	1.0	95,000	95,000	0.33	0.17
51 Real Estate de Louisiane (I000040)	1.0	85,000	85,000	0.33	0.15
52 Home Realty of Acadiana (I000996)	1.0	76,700	76,700	0.33	0.14
53 Cajun Real Estate (I000975)	1.0	75,000	75,000	0.33	0.13
54 Broussard Realty & Appraisal (I001000)	1.0	75,000	75,000	0.33	0.13
55 Cowboy Phil Lemoine (I001189)	1.0	70,000	70,000	0.33	0.12
56 Acadiana Metro Realty (I001037)	1.0	60,000	60,000	0.33	0.11
57 EXP Realty Associates, LLC (I001185)	1.0	42,000	42,000	0.33	0.07
58 Champs Real Estate & Prop. Mgt (I001156)	1.0	39,000	39,000	0.33	0.07
59 Rayne Realty Co, Inc (I000111)	0.5	68,700	137,400	0.16	0.12
Totals:	307.0	56,717,588.00	184,747.84	100%	100%

Information is deemed to be reliable, but is not guaranteed. See [copyright notice](#).



TWO GREAT COMPANIES, NOW ONE NAME!

Closed Single Family Listing Sides – Lafayette Parish January 2018



Market Penetration Report By Companies and Offices

Listing Companies/Offices

Status: Sold

Search Parameters: Property type Residential; Parish of 'Lafayette'.

As of Tuesday, February 6, 2018 1:42:40 PM

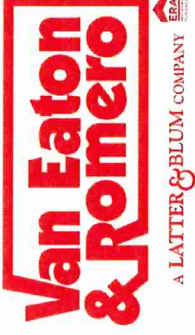
Date Range: 1/1/2018 to 1/31/2018

Number and Volume Calculated By Sides

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	Van Eaton & Romero (I001163)	44.0	11,526,500	261,966	23.16	27.17
2	Keller Williams Realty Acadiana (I000906)	27.0	5,507,000	203,963	14.21	12.98
3	Stone Ridge Real Estate (I001089)	16.0	3,462,685	216,418	8.42	8.16
4	Keaty Real Estate Company (I000932)	11.0	2,220,900	201,900	5.79	5.23
5	Dwight W. Andrus Real Est, LLC (I000004)	10.0	2,351,200	235,120	5.26	5.54
6	EXP Realty, LLC (I001154)	10.0	2,325,990	232,599	5.26	5.48
7	RE/MAX Acadiana (I000020)	10.0	2,139,450	213,945	5.26	5.04
8	District South Real Estate Co. (I001224)	9.0	1,965,000	218,333	4.74	4.63
9	Century 21 Action Realty (I001065)	8.0	1,063,000	132,875	4.21	2.51
10	Southern Lifestyle Realty, LLC (I001043)	7.0	2,234,815	319,259	3.68	5.27
11	Lamplighter Realty, LLC (I001186)	5.0	1,076,100	215,220	2.63	2.54
12	Steve Stigall (I001133)	4.0	656,500	164,125	2.11	1.55
13	HUNCO Real Estate (I001141)	3.0	591,900	197,300	1.58	1.40
14	Garber-Seaux Real Estate LLC (I001132)	1.0	642,000	642,000	0.53	1.51
15	Non-Mbr Office/Seller (I90001)	1.0	410,000	410,000	0.53	0.97
16	Venus Realty Corporation (I000155)	1.0	406,000	406,000	0.53	0.96
17	Reliance Real Estate Group (I001039)	1.0	352,500	352,500	0.53	0.83
18	Spectrum Real Estate (I000032)	1.0	304,000	304,000	0.53	0.72
19	McGeeScott Realty (I001196)	1.0	286,500	286,500	0.53	0.68
20	A.L.C. Real Estate (I000016)	1.0	285,000	285,000	0.53	0.67
21	Choice Realty (I000991)	1.0	270,000	270,000	0.53	0.64
22	Mirian Real Estate (I000081)	1.0	205,000	205,000	0.53	0.48
23	Rome Realty (I001106)	1.0	190,000	190,000	0.53	0.45
24	Red Door Realty Acadiana (I001187)	1.0	190,000	190,000	0.53	0.45
25	Hargroder Real Estate Group (I001199)	1.0	173,000	173,000	0.53	0.41
26	PROREE, LLC (I001150)	1.0	167,000	167,000	0.53	0.39
27	Parish Realty Acadiana (I001178)	1.0	165,000	165,000	0.53	0.39
28	GrandMark Realty, LLC (I001068)	1.0	160,000	160,000	0.53	0.38
29	Realty USA, Inc. (I001180)	1.0	158,000	158,000	0.53	0.37
30	Sam Robertson Real Estate Co (I000214)	1.0	155,000	155,000	0.53	0.37
31	David Landry Real Estate, LLC (I001066)	1.0	148,900	148,900	0.53	0.35
32	Brandon E. Breaux Real Estate (I000979)	1.0	125,000	125,000	0.53	0.29
33	Atlas Realty of Acadiana (I001119)	1.0	109,000	109,000	0.53	0.26
34	PMI Integrity Properties (I001195)	1.0	100,000	100,000	0.53	0.24
35	Real Estate de Louisiane (I000040)	1.0	85,000	85,000	0.53	0.20
36	Home Realty of Acadiana (I000996)	1.0	76,700	76,700	0.53	0.18
37	Acadiana Metro Realty (I001037)	1.0	60,000	60,000	0.53	0.14
38	Gateway Realty, Inc. (I000062)	1.0	42,900	42,900	0.53	0.10
39	Champs Real Estate & Prop. Mgt (I001156)	1.0	39,000	39,000	0.53	0.09
Totals:		190.0	42,426,540.00	223,297.58	100%	100%



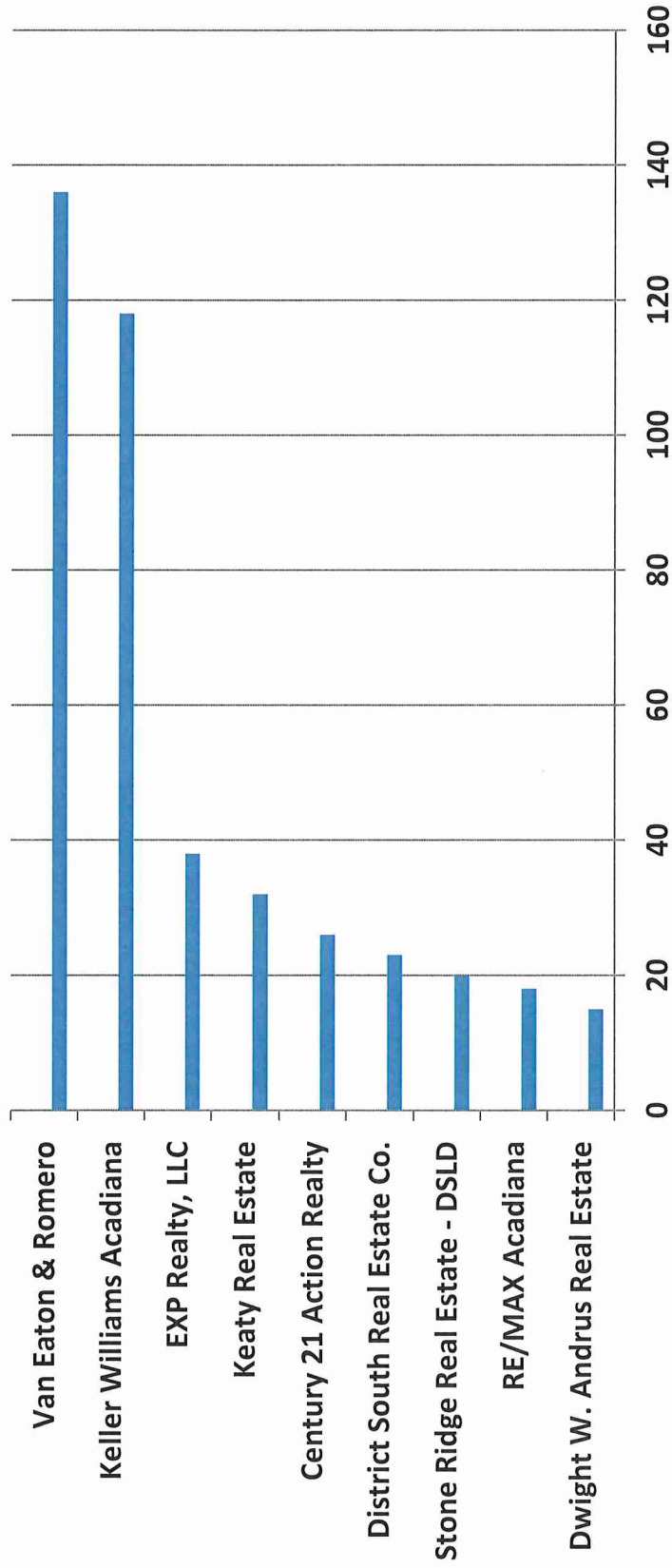
PELICAN REAL ESTATE



TWO GREAT COMPANIES, NOW ONE NAME!

Closed Single Family Listing or Selling Sides All GEO Areas

January 2018



Market Penetration Report By Companies and Offices

Listing or Selling Companies/Offices

Status: Sold

Search Parameters: Property type Residential;

As of Tuesday, February 6, 2018 1:45:40 PM

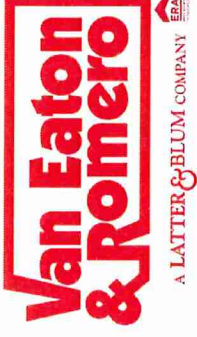
Date Range: 1/1/2018 to 1/31/2018

Number and Volume Calculated By Sides

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	Van Eaton & Romero (I001163)	136.0	32,740,696	240,740	22.15	28.86
2	Keller Williams Realty Acadiana (I000906)	117.5	18,201,096	154,903	19.14	16.05
3	EXP Realty, LLC (I001154)	38.0	6,071,190	159,768	6.19	5.35
4	Keaty Real Estate Company (I000932)	32.0	6,442,100	201,316	5.21	5.68
5	Century 21 Action Realty (I001065)	26.0	3,076,750	118,337	4.23	2.71
6	District South Real Estate Co. (I001224)	23.0	3,995,300	173,709	3.75	3.52
7	Stone Ridge Real Estate (I001089)	20.0	4,316,570	215,828	3.26	3.81
8	RE/MAX Acadiana (I000020)	18.0	3,584,900	199,161	2.93	3.16
9	Dwight W. Andrus Real Est, LLC (I000004)	15.0	3,534,500	235,633	2.44	3.12
10	Southern Lifestyle Realty, LLC (I001043)	14.0	4,916,775	351,198	2.28	4.33
11	Non-Mbr Office/Seller (I90001)	13.0	2,450,250	188,481	2.12	2.16
12	McGeeScott Realty (I001196)	13.0	2,187,900	168,300	2.12	1.93
13	Lamplighter Realty, LLC (I001186)	8.0	1,641,600	205,200	1.30	1.45
14	Century 21 DCG/Aguillard-Eunice (I001063)	7.0	769,300	109,900	1.14	0.68
15	HUNCO Real Estate (I001141)	6.0	1,089,900	181,650	0.98	0.96
16	Realty of Acadiana, LLC (I001193)	6.0	488,251	81,375	0.98	0.43
17	RE/MAX Rice Realty (I001103)	6.0	391,600	65,267	0.98	0.35
18	Brandon E. Breaux Real Estate (I000979)	5.0	462,000	92,400	0.81	0.41
19	Caffery Real Estate, Inc. (I000915)	5.0	383,100	76,620	0.81	0.34
20	Dream Home Realty, LLC (I001181)	4.0	982,000	245,500	0.65	0.87
21	Red Door Realty Acadiana (I001187)	4.0	849,400	212,350	0.65	0.75
22	Steve Stigall (I001133)	4.0	656,500	164,125	0.65	0.58
23	Cachet Real Estate, LLC (I001111)	4.0	620,000	155,000	0.65	0.55
24	Parish Realty Acadiana (I001178)	4.0	371,500	92,875	0.65	0.33
25	Gateway Realty, Inc. (I000062)	4.0	200,100	50,025	0.65	0.18
26	A.L.C. Real Estate (I000016)	3.0	639,800	213,267	0.49	0.56
27	Goldie Locks Realty LLC (I001197)	3.0	455,000	151,667	0.49	0.40
28	Thibodeaux Reed Realty, LLC (I001190)	3.0	375,000	125,000	0.49	0.33
29	Gauthier Real Estate, Inc. (I000036)	3.0	342,400	114,133	0.49	0.30
30	Sam Robertson Real Estate Co (I000214)	3.0	339,900	113,300	0.49	0.30
31	Mirian Real Estate (I000081)	3.0	334,000	111,333	0.49	0.29
32	Choice Realty (I000991)	2.0	580,000	290,000	0.33	0.51
33	Core Realty (I000061)	2.0	520,000	260,000	0.33	0.46
34	Trahan Real Estate Group (I001137)	2.0	502,000	251,000	0.33	0.44
35	David Landry Real Estate, LLC (I001066)	2.0	404,000	202,000	0.33	0.36
36	Real Broker, LLC (I001229)	2.0	367,900	183,950	0.33	0.32
37	Hargroder Real Estate Group (I001199)	2.0	346,000	173,000	0.33	0.31
38	PROREE, LLC (I001150)	2.0	334,000	167,000	0.33	0.29
39	Credeur Properties (I000095)	2.0	290,000	145,000	0.33	0.26
40	Kathy Dyson Realty (I001105)	2.0	260,000	130,000	0.33	0.23

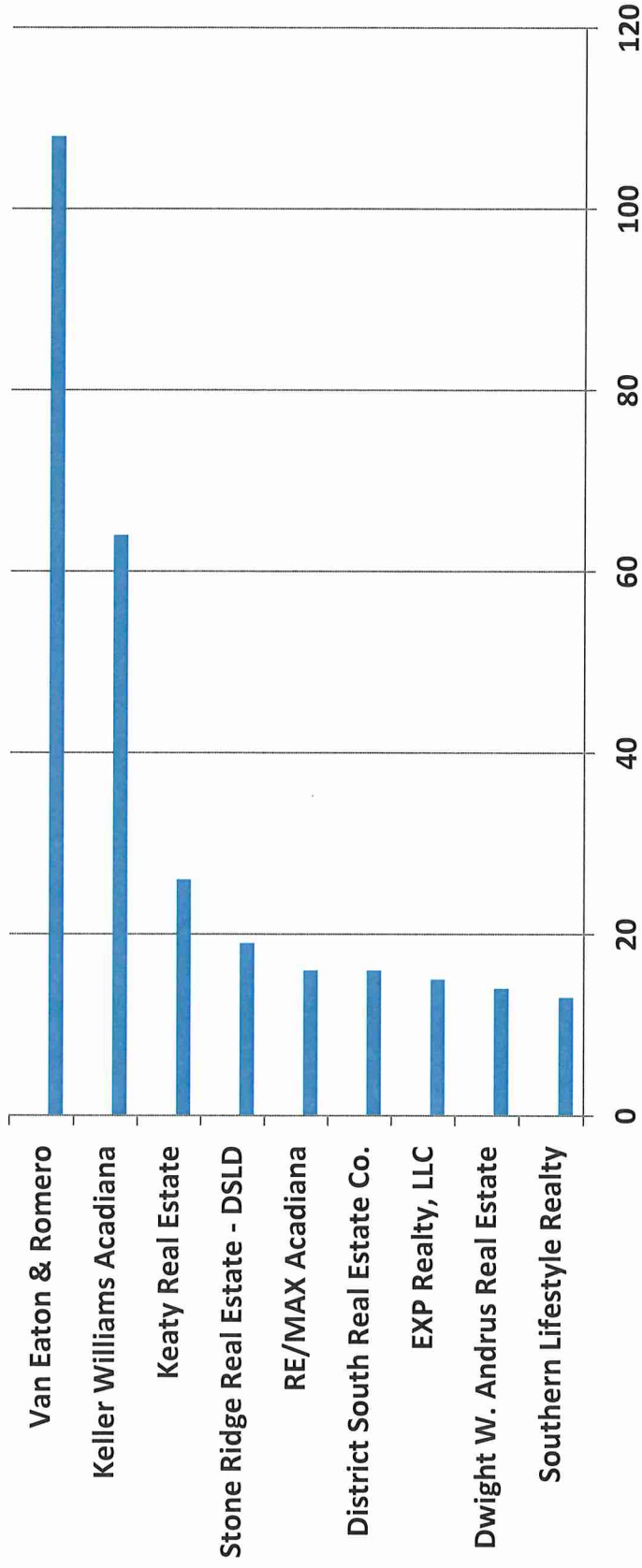
41 Premier Realty of Acadiana LLC (I001172)	2.0	240,000	120,000	0.33	0.21
42 Williams Realty Group (I000977)	2.0	239,000	119,500	0.33	0.21
43 Century 21 DCG/Aguillard-Opel (I000987)	2.0	223,100	111,550	0.33	0.20
44 PMI Integrity Properties (I001195)	2.0	200,000	100,000	0.33	0.18
45 Atlas Realty of Acadiana (I001119)	2.0	157,000	78,500	0.33	0.14
46 Cajun Real Estate (I000975)	2.0	150,000	75,000	0.33	0.13
47 Cowboy Phil Lemoine (I001189)	2.0	140,000	70,000	0.33	0.12
48 Champs Real Estate & Prop. Mgt (I001156)	2.0	78,000	39,000	0.33	0.07
49 Rayne Realty Co, Inc (I000111)	1.5	163,700	109,133	0.24	0.14
50 Garber-Seaux Real Estate LLC (I001132)	1.0	642,000	642,000	0.16	0.57
51 Venus Realty Corporation (I000155)	1.0	406,000	406,000	0.16	0.36
52 Reliance Real Estate Group (I001039)	1.0	352,500	352,500	0.16	0.31
53 Spectrum Real Estate (I000032)	1.0	304,000	304,000	0.16	0.27
54 ReHive, LLC (I001228)	1.0	295,000	295,000	0.16	0.26
55 Engel & Voelkers Lafayette (I000944)	1.0	286,500	286,500	0.16	0.25
56 Robbie Breaux & Team Powered by EXP Realty (I001230)	1.0	269,900	269,900	0.16	0.24
57 Platinum Realty (I001092)	1.0	266,900	266,900	0.16	0.24
58 Rome Realty (I001106)	1.0	190,000	190,000	0.16	0.17
59 Duncan Realty Professionals, LLC (I001217)	1.0	190,000	190,000	0.16	0.17
60 James Real Estate (I000925)	1.0	178,000	178,000	0.16	0.16
61 Sunrise Realty (I001078)	1.0	175,900	175,900	0.16	0.16
62 M & R Properties (I000099)	1.0	172,998	172,998	0.16	0.15
63 Beclon Real Estate (I001130)	1.0	166,000	166,000	0.16	0.15
64 LA Real Estate and Appraisal (I001032)	1.0	165,000	165,000	0.16	0.15
65 GrandMark Realty, LLC (I001068)	1.0	160,000	160,000	0.16	0.14
66 Guidry & Co. Real Estate, Inc. (I000109)	1.0	160,000	160,000	0.16	0.14
67 Realty USA, Inc. (I001180)	1.0	158,000	158,000	0.16	0.14
68 Thomson Real Estate (I000967)	1.0	130,000	130,000	0.16	0.11
69 Michael Doran R. E., LLC (I001159)	1.0	127,500	127,500	0.16	0.11
70 Christe Dailey Realty (I000917)	1.0	115,500	115,500	0.16	0.10
71 Real Estate de Louisiane (I000040)	1.0	85,000	85,000	0.16	0.07
72 Home Realty of Acadiana (I000996)	1.0	76,700	76,700	0.16	0.07
73 Broussard Realty & Appraisal (I001000)	1.0	75,000	75,000	0.16	0.07
74 Acadiana Metro Realty (I001037)	1.0	60,000	60,000	0.16	0.05
75 Majestic Realty & Investments LLC (I001173)	1.0	49,700	49,700	0.16	0.04
76 EXP Realty Associates, LLC (I001185)	1.0	42,000	42,000	0.16	0.04
77 Frontline Real Estate Group (I001148)	1.0	31,000	31,000	0.16	0.03
Totals:	614.0	113,435,176.00	184,747.84	100%	100%

Information is deemed to be reliable, but is not guaranteed. See [copyright notice](#).



TWO GREAT COMPANIES, NOW ONE NAME!

Closed Single Family Listing or Selling Sides Lafayette Parish January 2018



Market Penetration Report By Companies and Offices

Listing or Selling Companies/Offices

Status: Sold

Search Parameters: Property type Residential; Parish of 'Lafayette'.

As of Tuesday, February 6, 2018 1:46:15 PM

Date Range: 1/1/2018 to 1/31/2018

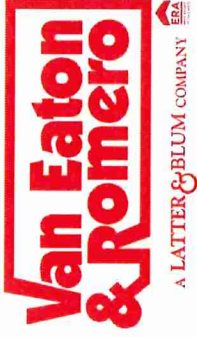
Number and Volume Calculated By Sides

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	Van Eaton & Romero (I001163)	108.0	28,451,545	263,440	28.42	33.53
2	Keller Williams Realty Acadiana (I000906)	64.0	12,697,400	198,397	16.84	14.96
3	Keaty Real Estate Company (I000932)	26.0	5,208,200	200,315	6.84	6.14
4	Stone Ridge Real Estate (I001089)	19.0	4,110,670	216,351	5.00	4.84
5	RE/MAX Acadiana (I000020)	16.0	3,204,200	200,262	4.21	3.78
6	District South Real Estate Co. (I001224)	16.0	3,185,400	199,088	4.21	3.75
7	EXP Realty, LLC (I001154)	15.0	3,093,190	206,213	3.95	3.65
8	Dwight W. Andrus Real Est, LLC (I000004)	14.0	3,344,500	238,893	3.68	3.94
9	Southern Lifestyle Realty, LLC (I001043)	13.0	4,674,075	359,544	3.42	5.51
10	Century 21 Action Realty (I001065)	11.0	1,573,500	143,045	2.89	1.85
11	Lamplighter Realty, LLC (I001186)	7.0	1,474,600	210,657	1.84	1.74
12	Non-Mbr Office/Seller (I90001)	6.0	1,322,000	220,333	1.58	1.56
13	Red Door Realty Acadiana (I001187)	4.0	849,400	212,350	1.05	1.00
14	HUNCO Real Estate (I001141)	4.0	802,900	200,725	1.05	0.95
15	Steve Stigall (I001133)	4.0	656,500	164,125	1.05	0.77
16	Goldie Locks Realty LLC (I001197)	3.0	455,000	151,667	0.79	0.54
17	Mirian Real Estate (I000081)	3.0	334,000	111,333	0.79	0.39
18	Trahan Real Estate Group (I001137)	2.0	502,000	251,000	0.53	0.59
19	McGeeScott Realty (I001196)	2.0	470,400	235,200	0.53	0.55
20	David Landry Real Estate, LLC (I001066)	2.0	404,000	202,000	0.53	0.48
21	Hargroder Real Estate Group (I001199)	2.0	346,000	173,000	0.53	0.41
22	Parish Realty Acadiana (I001178)	2.0	337,500	168,750	0.53	0.40
23	PROREE, LLC (I001150)	2.0	334,000	167,000	0.53	0.39
24	PMI Integrity Properties (I001195)	2.0	200,000	100,000	0.53	0.24
25	Champs Real Estate & Prop. Mgt (I001156)	2.0	78,000	39,000	0.53	0.09
26	Garber-Seaux Real Estate LLC (I001132)	1.0	642,000	642,000	0.26	0.76
27	Dream Home Realty, LLC (I001181)	1.0	410,000	410,000	0.26	0.48
28	Venus Realty Corporation (I000155)	1.0	406,000	406,000	0.26	0.48
29	Reliance Real Estate Group (I001039)	1.0	352,500	352,500	0.26	0.42
30	Spectrum Real Estate (I000032)	1.0	304,000	304,000	0.26	0.36
31	ReHive, LLC (I001228)	1.0	295,000	295,000	0.26	0.35
32	Realty of Acadiana, LLC (I001193)	1.0	294,900	294,900	0.26	0.35
33	Engel & Voelkers Lafayette (I000944)	1.0	286,500	286,500	0.26	0.34
34	A.L.C. Real Estate (I000016)	1.0	285,000	285,000	0.26	0.34
35	Choice Realty (I000991)	1.0	270,000	270,000	0.26	0.32
36	Robbie Breaux & Team Powered by EXP Realty (I001230)	1.0	269,900	269,900	0.26	0.32
37	Platinum Realty (I001092)	1.0	266,900	266,900	0.26	0.31
38	Thibodeaux Reed Realty, LLC (I001190)	1.0	265,000	265,000	0.26	0.31
39	Gauthier Real Estate, Inc. (I000036)	1.0	214,900	214,900	0.26	0.25
40	Rome Realty (I001106)	1.0	190,000	190,000	0.26	0.22

Market Penetration/Saturation

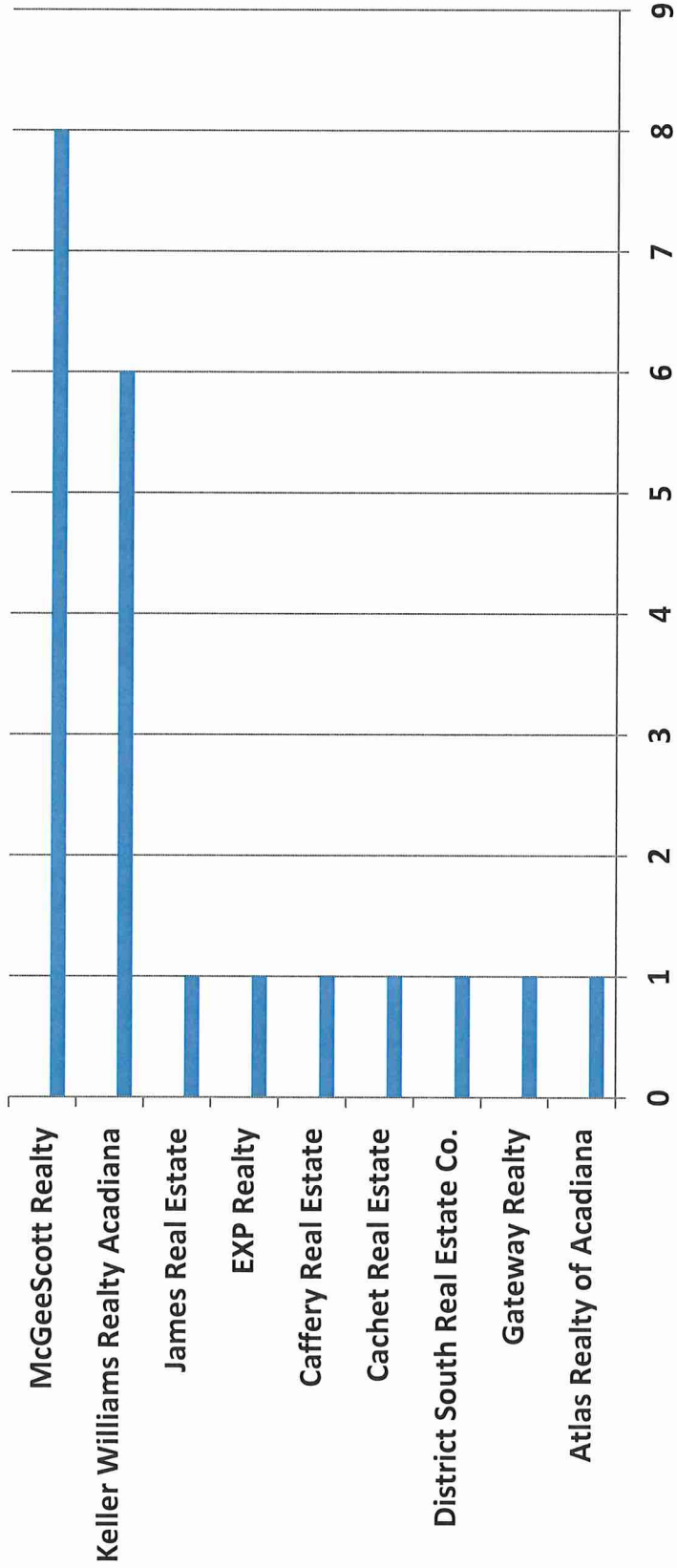
41 Duncan Realty Professionals, LLC (I001217)	1.0	190,000	190,000	0.26	0.22
42 Real Broker, LLC (I001229)	1.0	172,900	172,900	0.26	0.20
43 Beclon Real Estate (I001130)	1.0	166,000	166,000	0.26	0.20
44 LA Real Estate and Appraisal (I001032)	1.0	165,000	165,000	0.26	0.19
45 GrandMark Realty, LLC (I001068)	1.0	160,000	160,000	0.26	0.19
46 Guidry & Co. Real Estate, Inc. (I000109)	1.0	160,000	160,000	0.26	0.19
47 Realty USA, Inc. (I001180)	1.0	158,000	158,000	0.26	0.19
48 Sam Robertson Real Estate Co (I000214)	1.0	155,000	155,000	0.26	0.18
49 Williams Realty Group (I000977)	1.0	135,000	135,000	0.26	0.16
50 Brandon E. Breaux Real Estate (I000979)	1.0	125,000	125,000	0.26	0.15
51 Atlas Realty of Acadiana (I001119)	1.0	109,000	109,000	0.26	0.13
52 Real Estate de Louisiane (I000040)	1.0	85,000	85,000	0.26	0.10
53 Home Realty of Acadiana (I000996)	1.0	76,700	76,700	0.26	0.09
54 Acadiana Metro Realty (I001037)	1.0	60,000	60,000	0.26	0.07
55 Gateway Realty, Inc. (I000062)	1.0	42,900	42,900	0.26	0.05
56 Frontline Real Estate Group (I001148)	1.0	31,000	31,000	0.26	0.04
Totals:	380.0	84,853,080.00	223,297.58	100%	100%

Information is deemed to be reliable, but is not guaranteed. See [copyright notice](#).



TWO GREAT COMPANIES, NOW ONE NAME!

Closed Single Family Listing Sides – Iberia Parish January 2018



Market Penetration Report By Companies and Offices

Listing Companies/Offices

Status: Sold

Search Parameters: Property type Residential; Parish of 'Iberia'.

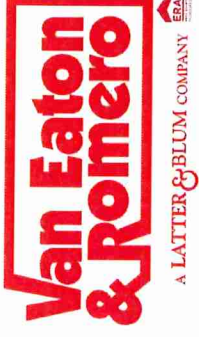
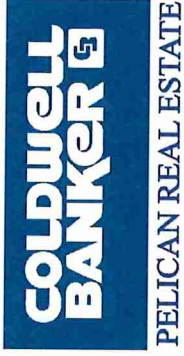
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Date Range: 1/1/2018 to 1/31/2018

Number and Volume Calculated By Sides

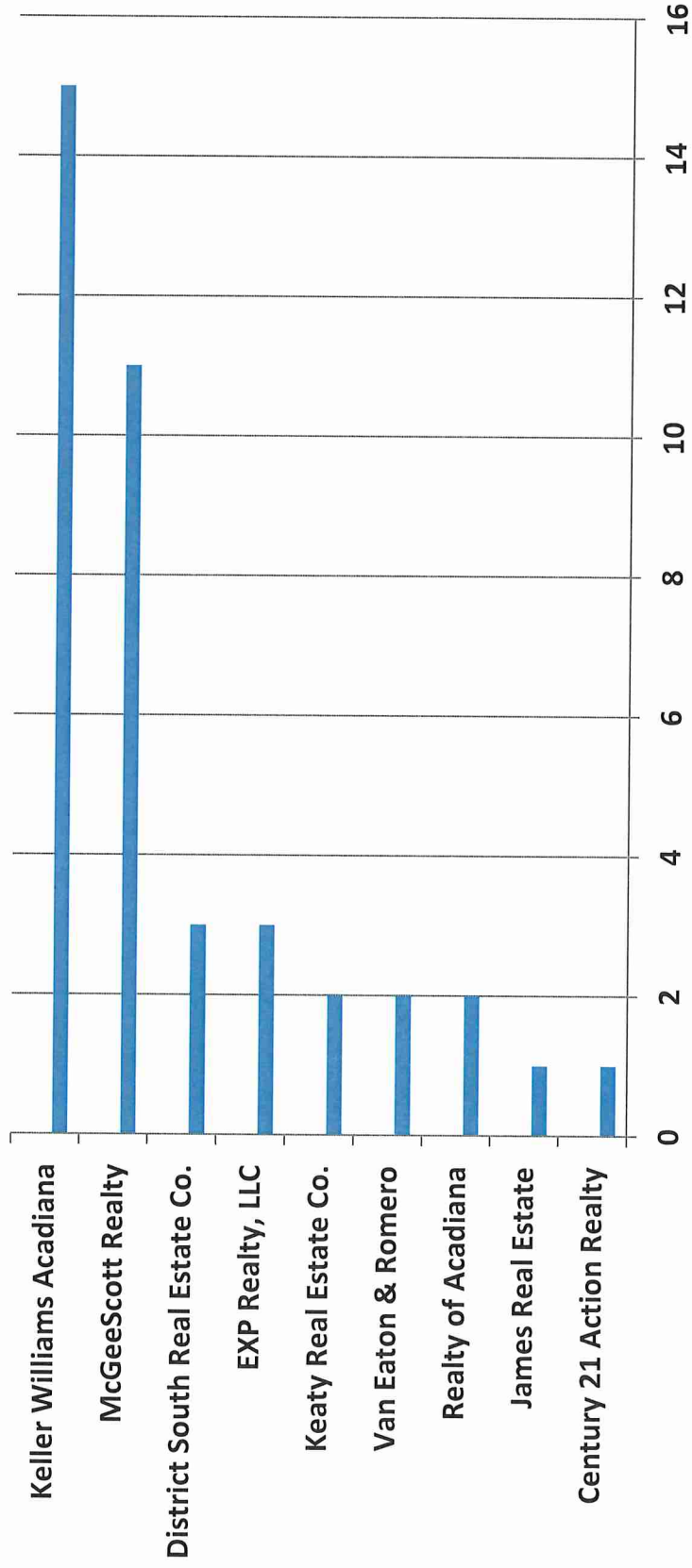
Rank Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1 McGeeScott Realty (I001196)	8.0	1,137,500	142,188	36.36	44.75
2 Keller Williams Realty Acadiana (I000906)	6.0	568,000	94,667	27.27	22.35
3 James Real Estate (I000925)	1.0	178,000	178,000	4.55	7.00
4 EXP Realty, LLC (I001154)	1.0	140,000	140,000	4.55	5.51
5 Caffery Real Estate, Inc. (I000915)	1.0	140,000	140,000	4.55	5.51
6 Cachet Real Estate, LLC (I001111)	1.0	133,000	133,000	4.55	5.23
7 District South Real Estate Co. (I001224)	1.0	92,500	92,500	4.55	3.64
8 Gateway Realty, Inc. (I000062)	1.0	75,000	75,000	4.55	2.95
9 Atlas Realty of Acadiana (I001119)	1.0	48,000	48,000	4.55	1.89
10 Realty of Acadiana, LLC (I001193)	1.0	29,900	29,900	4.55	1.18
Totals:	22.0	2,541,900.00	115,540.91	100%	100%

Information is deemed to be reliable, but is not guaranteed. See [copyright notice](#).



TWO GREAT COMPANIES, NOW ONE NAME!

Closed Single Family Listing or Selling Sides - Iberia Parish January 2018



Market Penetration Report By Companies and Offices

Listing or Selling Companies/Offices

Status: Sold

Search Parameters: Property type Residential; Parish of 'Iberia'.

As of Tuesday, February 6, 2018 2:03:00 PM

Date Range: 1/1/2018 to 1/31/2018

Number and Volume Calculated By Sides

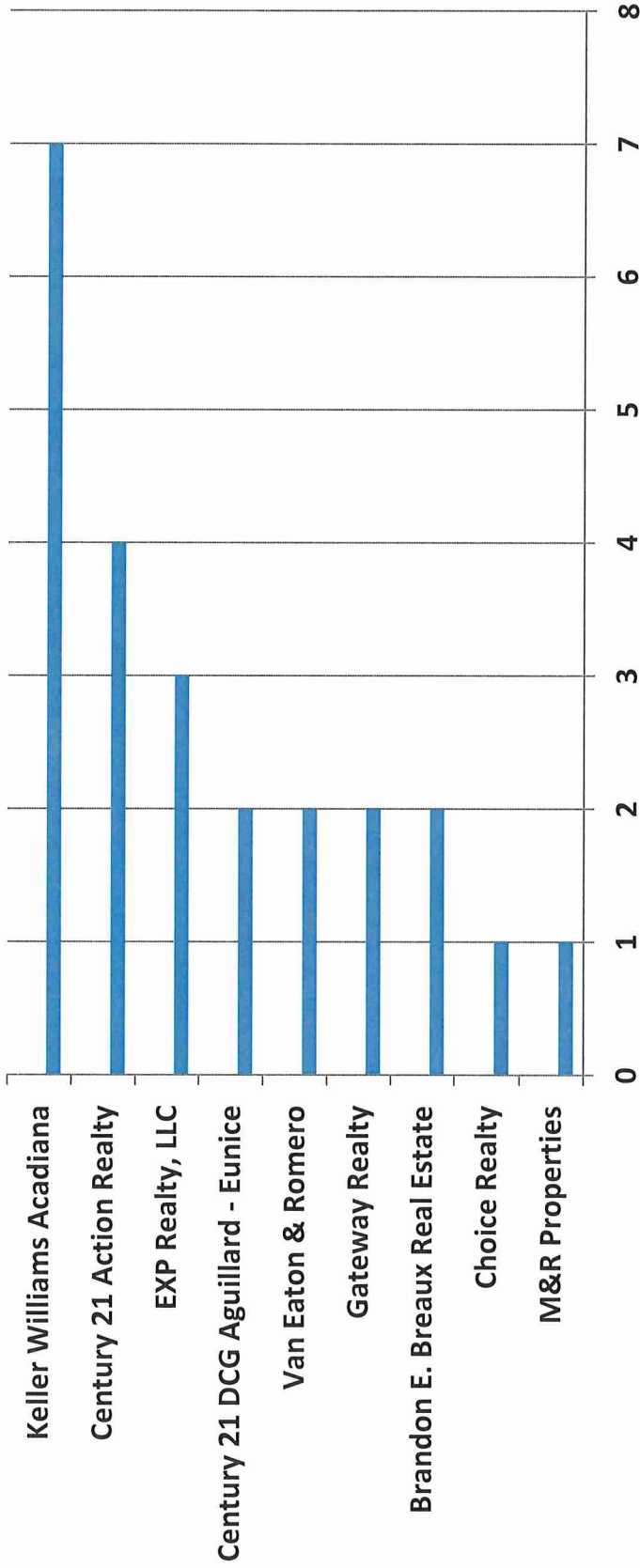
Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	Keller Williams Realty Acadiana (I000906)	15.0	1,535,500	102,367	34.09	30.20
2	McGeeScott Realty (I001196)	11.0	1,717,500	156,136	25.00	33.78
3	District South Real Estate Co. (I001224)	3.0	325,000	108,333	6.82	6.39
4	EXP Realty, LLC (I001154)	3.0	263,000	87,667	6.82	5.17
5	Keaty Real Estate Company (I000932)	2.0	225,000	112,500	4.55	4.43
6	Van Eaton & Romero (I001163)	2.0	218,000	109,000	4.55	4.29
7	Realty of Acadiana, LLC (I001193)	2.0	59,800	29,900	4.55	1.18
8	James Real Estate (I000925)	1.0	178,000	178,000	2.27	3.50
9	Century 21 Action Realty (I001065)	1.0	166,000	166,000	2.27	3.27
10	Caffery Real Estate, Inc. (I000915)	1.0	140,000	140,000	2.27	2.75
11	Cachet Real Estate, LLC (I001111)	1.0	133,000	133,000	2.27	2.62
12	Gateway Realty, Inc. (I000062)	1.0	75,000	75,000	2.27	1.48
13	Atlas Realty of Acadiana (I001119)	1.0	48,000	48,000	2.27	0.94
Totals:		44.0	5,083,800.00	115,540.91	100%	100%

Information is deemed to be reliable, but is not guaranteed. See [copyright notice](#).



TWO GREAT COMPANIES, NOW ONE NAME!

Closed Single Family Listing Sides – St. Landry Parish January 2018



Market Penetration Report By Companies and Offices

Listing Companies/Offices

Status: Sold

Search Parameters: Property type Residential; Parish of 'St Landry'.

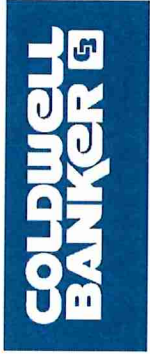
As of Tuesday, February 6, 2018 2:03:35 PM

Date Range: 1/1/2018 to 1/31/2018

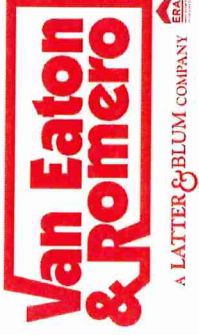
Number and Volume Calculated By Sides

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	Keller Williams Realty Acadiana (I000906)	7.0	483,999	69,143	21.88	13.97
2	Century 21 Action Realty (I001065)	4.0	524,000	131,000	12.50	15.12
3	EXP Realty, LLC (I001154)	3.0	408,000	136,000	9.38	11.78
4	Century 21 DCG/Aguillard-Eunice (I001063)	2.0	339,400	169,700	6.25	9.80
5	Van Eaton & Romero (I001163)	2.0	178,100	89,050	6.25	5.14
6	Gateway Realty, Inc. (I000062)	2.0	82,200	41,100	6.25	2.37
7	Brandon E. Breaux Real Estate (I000979)	2.0	75,000	37,500	6.25	2.16
8	Choice Realty (I000991)	1.0	310,000	310,000	3.12	8.95
9	Non-Mbr Office/Seller (I90001)	1.0	185,000	185,000	3.12	5.34
10	M & R Properties (I000099)	1.0	172,998	172,998	3.12	4.99
11	RE/MAX Rice Realty (I001103)	1.0	160,000	160,000	3.12	4.62
12	Keaty Real Estate Company (I000932)	1.0	159,500	159,500	3.12	4.60
13	Century 21 DCG/Aguillard-Opel (I000987)	1.0	140,000	140,000	3.12	4.04
14	Gauthier Real Estate, Inc. (I000036)	1.0	95,000	95,000	3.12	2.74
15	Cajun Real Estate (I000975)	1.0	75,000	75,000	3.12	2.16
16	Realty of Acadiana, LLC (I001193)	1.0	59,551	59,551	3.12	1.72
17	Parish Realty Acadiana (I001178)	1.0	17,000	17,000	3.12	0.49
Totals:		32.0	3,464,748.00	108,273.38	100%	100%

Information is deemed to be reliable, but is not guaranteed. See [copyright notice](#).

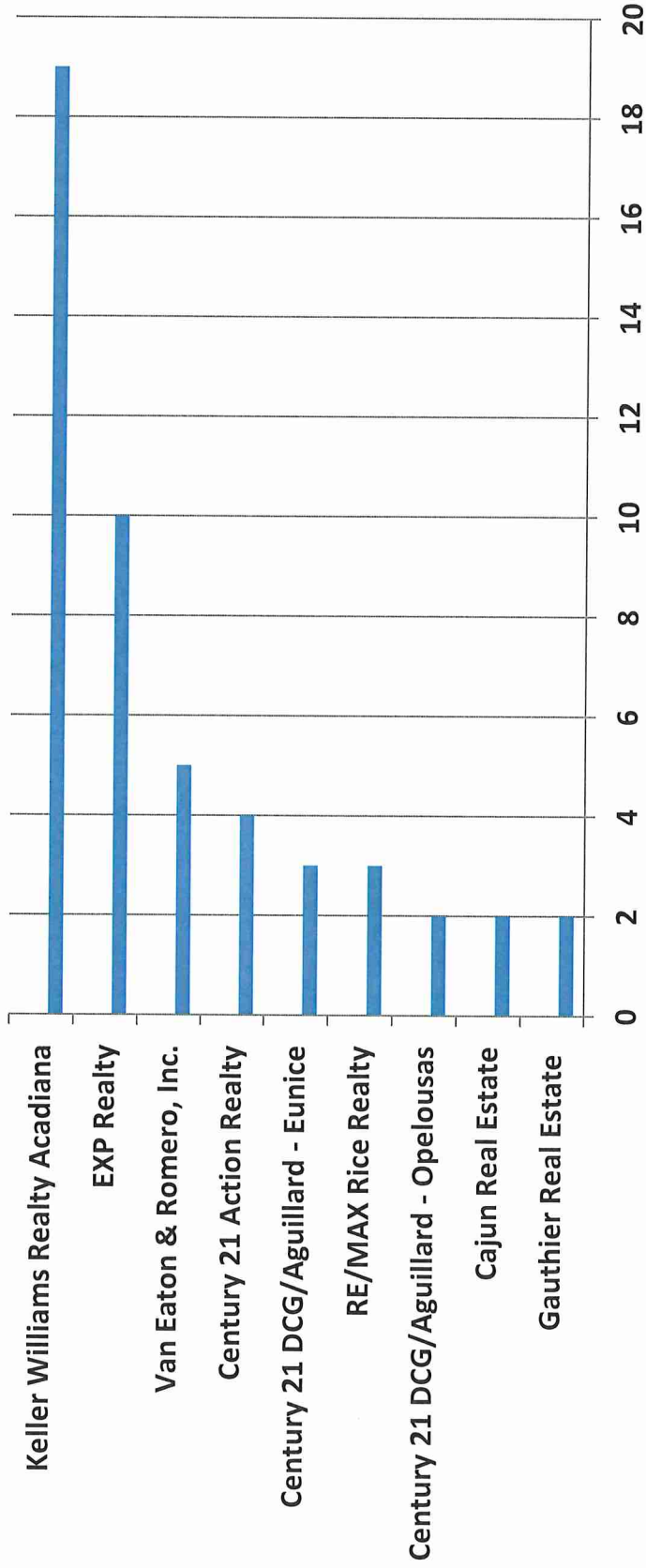


PELICAN REAL ESTATE



TWO GREAT COMPANIES, NOW ONE NAME!

Closed Single Family Listing or Selling Sides - St. Landry Parish January 2018



Market Penetration Report By Companies and Offices

Listing or Selling Companies/Offices

Status: Sold

Search Parameters: Property type Residential; Parish of 'St Landry'.

As of Tuesday, February 6, 2018 2:03:56 PM

Date Range: 1/1/2018 to 1/31/2018

Number and Volume Calculated By Sides

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	Keller Williams Realty Acadiana (I000906)	19.0	1,687,496	88,816	29.69	24.35
2	EXP Realty, LLC (I001154)	10.0	1,211,000	121,100	15.62	17.48
3	Van Eaton & Romero (I001163)	5.0	543,651	108,730	7.81	7.85
4	Century 21 Action Realty (I001065)	4.0	524,000	131,000	6.25	7.56
5	Century 21 DCG/Aguillard-Eunice (I001063)	3.0	591,400	197,133	4.69	8.53
6	RE/MAX Rice Realty (I001103)	3.0	338,400	112,800	4.69	4.88
7	Non-Mbr Office/Seller (I90001)	2.0	495,000	247,500	3.12	7.14
8	Century 21 DCG/Aguillard-Opel (I000987)	2.0	223,100	111,550	3.12	3.22
9	Cajun Real Estate (I000975)	2.0	150,000	75,000	3.12	2.16
10	Gauthier Real Estate, Inc. (I000036)	2.0	127,500	63,750	3.12	1.84
11	Gateway Realty, Inc. (I000062)	2.0	82,200	41,100	3.12	1.19
12	Brandon E. Breaux Real Estate (I000979)	2.0	75,000	37,500	3.12	1.08
13	Parish Realty Acadiana (I001178)	2.0	34,000	17,000	3.12	0.49
14	Choice Realty (I000991)	1.0	310,000	310,000	1.56	4.47
15	M & R Properties (I000099)	1.0	172,998	172,998	1.56	2.50
16	Keaty Real Estate Company (I000932)	1.0	159,500	159,500	1.56	2.30
17	Rayne Realty Co, Inc (I000111)	1.0	95,000	95,000	1.56	1.37
18	Realty of Acadiana, LLC (I001193)	1.0	59,551	59,551	1.56	0.86
19	Majestic Realty & Investments LLC (I001173)	1.0	49,700	49,700	1.56	0.72
Totals:		64.0	6,929,496.00	108,273.38	100%	100%

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